

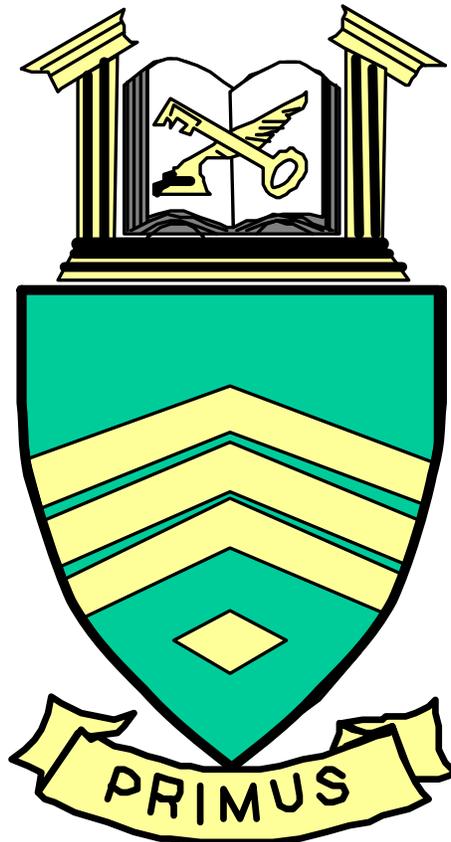
U.S. ARMY SERGEANTS MAJOR ACADEMY (FSC-TATS)

U656

OCT 03

UNIT RETENTION PROGRAM

**TRAINING SUPPORT PACKAGE**



**THIS PAGE LEFT BLANK INTENTIONALL**

## TRAINING SUPPORT PACKAGE (TSP)

---

<b>TSP Number / Title</b>	U656 / Unit Retention Program
<b>Effective Date</b>	01 Oct 2003
<b>Supersedes TSP(s) / Lesson(s)</b>	U656, Unit Retention Program, May 01
<b>TSP Users</b>	400-521-SQIM, Phase II, Resident 400-521-SQIM, Phase II, (DL)
<b>Proponent</b>	The proponent for this document is the Sergeants Major Academy.
<b>Improvement Comments</b>	Users are invited to send comments and suggested improvements on DA Form 2028, <i>Recommended Changes to Publications and Blank Forms</i> . Completed forms, or equivalent response, will be mailed or attached to electronic e-mail and transmitted to:  COMDT USASMA ATTN ATSS D BLDG 11291 BIGGS FIELD FORT BLISS TX 79918-8002  Telephone (Comm): (915) 568-8875 Telephone (DSN): 978-8875  e-mail: atss-dcd@bliss.army.mil
<b>Security Clearance / Access</b>	Unclassified
<b>Foreign Disclosure Restrictions</b>	This product/publication has been reviewed by the product developers in coordination with the USASMA foreign disclosure authority. This product is releasable to students from all requesting foreign countries without restrictions.

---

## PREFACE

---

**Purpose**

This Training Support Package provides the instructor with a standardized lesson plan for presenting instruction for:

<u>Task Number</u>	<u>Task Title</u>
121-010-8020	SUPERVISE UNIT PERSONNEL AND ADMINISTRATION FUNCTIONS
400-012-6721	CHECK PREPARATION OF THE BAR TO REENLISTMENT
400-022-6419	COUNSEL SOLDIERS ON REENLISTMENT

---

This TSP  
Contains

## TABLE OF CONTENTS

	<u>PAGE</u>
Preface.....	2
Lesson Section I Administrative Data .....	4
Section II Introduction.....	8
Terminal Learning Objective - Analyze the unit retention program.....	9
Section III Presentation .....	10
Enabling Learning Objective A - Describe the goals of the Army, Army National Guard, and the Army Reserve retention programs. ....	10
Enabling Learning Objective B - Determine retention counseling requirements. ....	14
Enabling Learning Objective C - Determine standards for reenlistment.....	17
Enabling Learning Objective D - Determine guidelines for using bars to reenlistment. ....	19
Enabling Learning Objective E - Explain procedures for initiating a Bar to Reenlistment. ....	21
Section IV Summary.....	27
Section V Student Evaluation .....	28
Appendix A Viewgraph Masters A - .....	1
Appendix B Test(s) and Test Solution(s) (N/A) B - .....	1
Appendix C Practical Exercises and Solutions (N/A) C - .....	1
Appendix D Student Handouts D - .....	1

---

**Unit Retention Program  
U656 / Version 1  
01 Oct 2003**

**SECTION I. ADMINISTRATIVE DATA**

<b>All Courses Including This Lesson</b>	<u>Course Number</u>	<u>Version</u>	<u>Course Title</u>
	400-521 SQIM	1	First Sergeant Course - The Army Training System (FSC - TATS)
<b>Task(s) Taught (*) or Supported</b>	<u>Task Number</u>	<u>Task Title</u>	
	121-010-8020 (*)	SUPERVISE UNIT PERSONNEL AND ADMINISTRATION FUNCTIONS	
	400-012-6721 (*)	CHECK PREPARATION OF THE BAR TO REENLISTMENT	
	400-022-6419 (*)	COUNSEL SOLDIERS ON REENLISTMENT	
<b>Reinforced Task(s)</b>	<u>Task Number</u>	<u>Task Title</u>	
<b>Academic Hours</b>	The academic hours required to teach this lesson are as follows:		
		<u>Resident Hours/Methods</u>	
	Test	2 hrs	/Conference / Discussion
	Test Review	0 hrs	
	Total Hours:	2 hrs	
<b>Test Lesson Number</b>	<u>Hours</u>	<u>Lesson No.</u>	
	Testing (to include test review)	_____	N/A
<b>Prerequisite Lesson(s)</b>	<u>Lesson Number</u>	<u>Lesson Title</u>	
	None		
<b>Clearance Access</b>	Security Level: Unclassified Requirements: There are no clearance or access requirements for the lesson.		
<b>Foreign Disclosure Restrictions</b>	This product/publication has been reviewed by the product developers in coordination with the USASMA foreign disclosure authority. This product is releasable to students from all requesting foreign countries without restrictions.		

---

**References**

<u>Number</u>	<u>Title</u>	<u>Date</u>	<u>Additional Information</u>
AR 140-111	US ARMY RESERVE REENLISTMENT PROGRAM	24 Feb 2003	
AR 601-280	ARMY RETENTION PROGRAM	31 Mar 1999	
NGR 600-200	ENLISTED PERSONNEL MANAGEMENT	31 Mar 1997	
NGR 601-2	ARMY NATIONAL GUARD STRENGTH MAINTENANCE PROGRAM	31 Oct 1996	
USARC REG 140-6	US ARMY RESERVE COMMAND RETENTION PROGRAM	31 Oct 1999	

**Student Study Assignments**

Before class--

- Read AR 601-280, chapters 1, 2, 8, and Table C-1, and student handout 2 (extracts of AR 140-111, NGR 600-200, NGR 601-2, and USARC Regulation 140-6).

During class--

- Participate in classroom discussion.

After class--

- Review classroom notes and materials.
- Turn in recoverable reference materials.

---

**Instructor Requirements**

1:14, FSC graduate, served as a 1SG, ITC, SGITC, AND VTT-ITC (for VTT) qualified.  
1:16, At USASMA VTT site for Distance Learning (DL).

---

<b>Additional Support Personnel Requirements</b>	<b><u>Name</u></b>	<b><u>Stu Ratio</u></b>	<b><u>Qty</u></b>	<b><u>Man Hours</u></b>			
	One site coordinator at each VTT site to operate the TNET equipment and coordinate classroom instruction. Must be FSC grad, served as 1SG, ITC, and SGITC qualified. (Enlisted)	1:16	2	2 hrs			
<b>Equipment Required for Instruction</b>	<b><u>ID Name</u></b>	<b><u>Stu Ratio</u></b>	<b><u>Instr Ratio</u></b>	<b><u>Spt</u></b>	<b><u>Qty</u></b>	<b><u>Exp</u></b>	
	441-06 LCD Projection System	1:14	1:1	No	1	No	
	6730-00-577-4813 SCREEN PROJECTION: BM-10	1:14	1:1	No	1	No	
	702101T134520 DELL CPU, MONITOR, MOUSE, KEYBOARD	14:14	1:1	No	1	No	
	7110-00-T81-1805 DRY ERASE BOARD	1:14	1:1	No	1	No	
	7510-01-424-4867 EASEL, (STAND ALONE) WITH PAPER	1:14	1:1	No	1	No	
	FSC-1 TNET COMMUNICATIONS EQUIPMENT SUITE (VTT LESSON ONLY)	1:16	1:1	No	1	No	
	FSC-2 TNET ROOM EQUIPMENT SUITE (VTT LESSON ONLY)	1:16	1:1	No	1	No	
	FSC-3 TNET AUDIO/VIDEO LINKAGE EQUIPMENT (VTT LESSON ONLY)	1:16	1:1	No	1	No	
	SNV1240262544393 36 - INCH COLOR MONITOR W/REMOTE CONTROL AND LUXOR STAND	1:14	1:1	No	1	No	
	SOFTWARE-2 WINDOWS XP, LATEST GOVERNMENT APPROVED VERSION	14:14	1:1	No	1	No	
	* Before Id indicates a TADSS						
	<b>Materials Required</b>	<b>Instructor Materials:</b>					
		<ul style="list-style-type: none"> <li>• VGTs: 13.</li> <li>• TSP.</li> <li>• AR 601-280.</li> </ul>					
	<b>Classroom, Training Area, and Range Requirements</b>	<b>Student Materials:</b>					
<ul style="list-style-type: none"> <li>• AR 601-280.</li> <li>• Student Handouts 1, 2, and 3.</li> <li>• Pen or pencil and writing paper.</li> </ul>							
<b>Classroom, Training Area, and Range Requirements</b>	CLASSROOM XXI WITH T-NET CAPABILITY (VTT)						
	CLASSROOM, GENERAL PURPOSE, 600 SF, 16 PN						

**Ammunition Requirements**

---

<u><b>Id</b></u>	<u><b>Name</b></u>	<u><b>Exp</b></u>	<u><b>Stu Ratio</b></u>	<u><b>Instr Ratio</b></u>	<u><b>Spt Qty</b></u>
None					

---

**Instructional Guidance**

**NOTE:** Before presenting this lesson, instructors must thoroughly prepare by studying this lesson and identified reference material.

Before class--

- Conduct this lesson IAW this TSP using the small group instruction method.
- Read all TSP Materials.
- Issue AR 601-280 and student handouts during student inprocessing.

During class--

- Use the questions provided to generate discussion among the students.
- Ensure students share experiences on successful programs.
- The facilitator may need to create additional questions to ensure student participation continues throughout the lesson.

After class--

- At end of lesson show title slide for next lesson (VTT Site only).
- Collect all recoverable reference materials (AR 601-280 and SH-2).
- Report any lesson discrepancies to the Senior Instructor.

**Proponent Lesson Plan Approvals**

---

<u><b>Name</b></u>	<u><b>Rank</b></u>	<u><b>Position</b></u>	<u><b>Date</b></u>
Colyer, Donald J.	GS09	Training Specialist	
Graham, Kevin L.	MSG	Course Chief, FSC	
Gratton, Steven M.	SGM	Chief, Functional Courses	
Mays, Albert J.	SGM	Chief, CDDD	

---

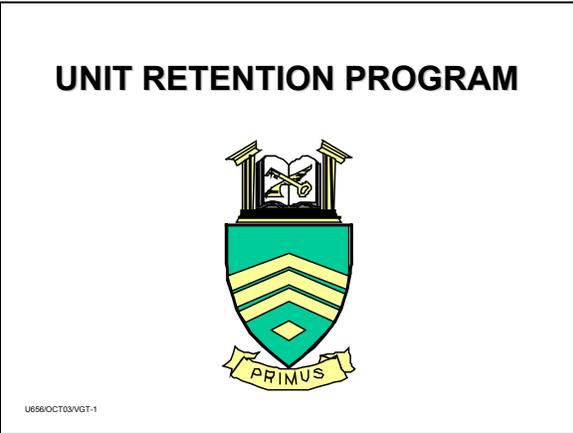
**SECTION II. INTRODUCTION**

Method of Instruction: Conference / Discussion  
Technique of Delivery: Small Group Instruction (SGI)  
Instructor to Student Ratio is: 1:14  
Time of Instruction: 5 mins  
Media: Small Group Instruction (SGI)

Motivator

**NOTE: Check with each DL site to ensure all sites are receiving transmission.**

**SHOW VGT-1, UNIT RETENTION PROGRAM**



The unit retention program plays a key role in the Army's training and readiness. To be truly effective, the unit retention program requires the enthusiastic involvement of leaders at all levels. Leaders control practically everything that influences soldiers to reenlist; soldiers with good leadership abilities tend to reenlist. Today's fast changing Army requires leaders to work hard to reenlist only the best soldiers. First sergeant involvement enhances the unit retention program and stimulates other leaders in the unit to work toward the unit's retention goals.

**REMOVE VGT-1**

---

**Terminal Learning Objective**

**NOTE:** Inform the students of the following Terminal Learning Objective requirements.

At the completion of this lesson, you [the student] will:

<b>Action:</b>	Analyze the unit retention program.
<b>Conditions:</b>	As a first sergeant, in a classroom environment, given AR 601-280, AR 140-111, NGR 601-2, USARC Regulation 140-6, and student handouts.
<b>Standards:</b>	Analyzed the unit retention program, pass a 40-question written examination with a score of 70 percent or better, IAW AR 601-280, AR 140-111, NGR 601-2, and USARC Regulation 140-6.

**Safety Requirements**

None

**Risk Assessment Level**

Low

**Environmental Considerations**

**NOTE:** It is the responsibility of all soldiers and DA civilians to protect the environment from damage.

**Evaluation**

You will receive a 40-question written examination that will include questions from this lesson. To receive a GO, you must answer 28 or more questions correctly.

**Instructional Lead-In**

The American heritage dictionary defines retention as the ability to retain. If we look at the definition for retain, it states "to keep in one's service or pay." Therefore, we can safely say that retention is the ability to keep one in one's service.

**NOTE:** The use of an alternative lead-in using "current events" from professional Army publications (e.g. Army Times) is strongly encouraged. Typically, letters to the editor contain retention issues. This would allow for student discussion that will set the tone for this lesson.

---

### SECTION III. PRESENTATION

---

**NOTE:** Inform the students of the Enabling Learning Objective requirements.

#### A. ENABLING LEARNING OBJECTIVE

<b>ACTION:</b>	Describe the goals of the Army, Army National Guard, and the Army Reserve retention programs.
<b>CONDITIONS:</b>	As a first sergeant, in a classroom environment, given AR 601-280, AR 140-111, NGR 601-2, and USARC Regulation 140-6.
<b>STANDARDS:</b>	Described the goals of the Army, Army National Guard, and the Army Reserve retention programs IAW AR 601-280, AR 140-111, NGR 601-2, and USARC Regulation 140-6.

1. Learning Step / Activity 1. Goals of the Army, Army National Guard, and the Army Reserve retention programs

Method of Instruction: Conference / Discussion

Technique of Delivery: Small Group Instruction (SGI)

Instructor to Student Ratio: 1:14

Time of Instruction: 25 mins

Media: VGT-2 thru VGT-6

During this hour, we will discuss the objectives of the unit retention program, unit responsibilities, requirements for retention interviews, and standards for reenlistment.

**NOTE:** Break the class into 3 small groups. For VTT each site is one group. Have the students discuss the following items:

Group (site) 1: Active Army Retention Program goals.

Group (site) 2: ARNG Retention Program goals.

Group (site) 3: USAR Retention Program goals.

Have each group/site appoint/select a recorder and a spokesperson.

Each group/site will have 4 minutes to process the activity and 3 minutes to brief the activity.

**NOTE:** Inform the group/site spokesperson to specify the reference prior to the brief back. During the brief back, spokesperson will not read from the reference but paraphrase and summarize the topic.

Let's start our discussion with the Active Army retention program goals.

QUESTION: What are the goals of the Active Army retention program?

ANSWER: See VGT-2.

**NOTE:** Show slide to summarize after the group spokesperson discusses.

## SHOW VGT-2, ARMY RETENTION PROGRAM GOALS

**ARMY RETENTION  
PROGRAM GOALS**

- Reenlist, on a long term basis, sufficient numbers of highly qualified Active Army soldiers.
- Enlist, or transfer and assign sufficient numbers of highly qualified soldiers who are separating from the active Army into RC units.
- Achieve and maintain Army force alignment through the retention, transfer, or enlistment of highly qualified soldiers in critical skills and locations.
- Support U.S. Military Academy Preparatory School and ROTC Green to Gold programs.

U656/OCT03/VGT-2

Ref: AR 601-280, para 1-4a

### REMOVE VGT-2

(Group 2) Tell us about the National Guard's retention program.

The Army National Guard has built its retention program on a philosophy of strength maintenance. This strength maintenance philosophy consists of three major tenets; recruiting, retention, and attrition management.

QUESTION: What are the retention goals of the Army National Guard under the strength maintenance philosophy?

ANSWER: See VGT-3.

## SHOW VGT-3, ARNG RETENTION PROGRAM GOALS

**ARNG Retention  
Program Goals**

- Improve and maintain personnel readiness through:
  - > Increasing personnel readiness by filling unit vacancies
  - > Maintaining qualified soldiers in the unit by reducing turnover

U656/OCT03/VGT-3

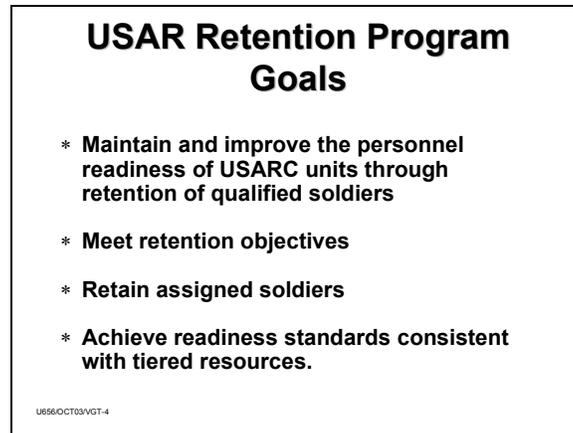
Ref: SH-2-13, NGR 601-2, para 1-3

### REMOVE VGT-3

QUESTION: What are the goals of the Army Reserve retention program?

ANSWER: See VGT-4.

**SHOW VGT-4, USAR RETENTION PROGRAM GOALS**



Ref: SH-2-17, USARC 140-6, para 1-5

**REMOVE VGT-4**

Each component has a comparable goal for its retention program. If we had to define a Total Army retention goal, it may be: "to enhance personnel readiness by retaining qualified soldiers."

All components agree that retention is a commander's responsibility and requires command interest and involvement at all levels. First sergeants must know the commander's responsibility for the unit retention program to help the commander meet his or her responsibilities. Furthermore, the National Guard specifies First Sergeant duties.

We'll conduct a group activity to compare how each component designates these responsibilities.

**NOTE:** Break the class into 3 small groups, for VTT each site is one group. Have the students discuss the following items:

Group (site) 1: Active Army unit commander's responsibilities.

Group (site) 2: ARNG responsibilities.

Group (site) 3: USAR responsibilities.

Have each group/site appoint/select a recorder and a spokesperson.

Each group/site will have 4 minutes to process the activity and 3 minutes to brief the activity.

Inform the group/site spokesperson to specify the reference prior to the brief back. During the brief back, spokesperson will not read from the reference but paraphrase and summarize the topic.

Let's begin with the Active Army Unit commander's responsibilities.

**NOTE:** Bullets below are key elements for discussion.

**SHOW VGT-5, UNIT COMMANDER'S RESPONSIBILITIES**

**Unit Commander's Responsibilities**

- ◆ Execute duties and responsibilities as Retention Officers
- ◆ Develop, implement, and sustain the army retention program
- ◆ Monitor retention statistics
- ◆ Ensure that unit personnel properly conduct and document all reenlistment counseling

U656/OCT03/VGT-5

Ref: AR 601-280, para 2-2h

**REMOVE VGT-5**

**SHOW VGT-6, UNIT COMMANDER'S RESPONSIBILITIES (cont)**

**Unit Commander's Responsibilities (cont)**

- ◆ Inspect the reenlistment data card file monthly
- ◆ Develop and implement an Army retention incentive program
- ◆ Encourage maximum attendance at reenlistment ceremonies by the soldier's co-workers and fellow unit members
- ◆ Provide Retention NCO time to perform duties and training

U656/OCT03/VGT-6

Ref: AR 601-280, para 2-2h

**REMOVE VGT-6**

The USAR commander's responsibilities are:

- Counsel and interview all qualified soldiers.
- Provide immediate reenlistment opportunity for qualified soldiers desiring reenlistment.
- Bar untrainable or unsuitable soldiers.
- Properly utilize personnel assigned to reenlistment duties.
- Enforce command awareness of reenlistment programs and changes.
- Appoint a reenlistment officer and NCO.

Ref: SH-2-2, AR 140-111, para 1-14

The National Guard commander's responsibilities are:

- Achieve strength maintenance goals and objectives.
- Counsel all qualified soldiers.
- Implement an incentives program with follow-up.
- Bar untrainable or unsuitable soldiers.
- Enforce command awareness of actions for missed training.

Ref: SH-2-13, NGR 601-2, para 2-3

**NOTE:** Ensure students understand that the commander does not develop the component's retention program. The commander accomplishes this responsibility by developing or establishing the component's program in his or her unit.

**B. ENABLING LEARNING OBJECTIVE**

<b>ACTION:</b>	Determine retention counseling requirements.
<b>CONDITIONS:</b>	As a first sergeant, in a classroom environment, given AR 601-280, AR 140-111, NGR 601-2, and USARC Regulation 140-6.
<b>STANDARDS:</b>	Determined retention-counseling requirements IAW AR 601-280, AR 140-111, NGR 601-2, and USARC Regulation 140-6.

1. Learning Step / Activity 1. Retention Counseling  
 Method of Instruction: Conference / Discussion  
 Technique of Delivery: Small Group Instruction (SGI)  
 Instructor to Student Ratio: 1:14  
 Time of Instruction: 15 mins  
 Media: VGT-7

One of the commander's responsibilities is ensuring unit personnel properly conduct and document all reenlistment counseling. Let's take a closer look at retention counseling. This begins with retention orientation the day the soldier reports to the unit. Retention counseling cannot wait until the last few months of a soldier's term of service, especially for soldiers serving their first term. First sergeants should know the retention interview and counseling requirements and ensure that

appropriate individuals within the unit conduct required counseling. Let's look at the minimum interview requirements and when to conduct the interviews. Keep in mind that we use interview and counseling interchangeably for this lesson.

**NOTE:** Break the class into 3 small groups, for VTT each site is one group. Have the students discuss the following items:

Group (site) 1: Active Army interviews.

Group (site) 2: ARNG interviews.

Group (site) 3: USAR interviews.

Have each group/site appoint/select a recorder and a spokesperson.

Each group/site will have 5 minutes to process the activity and 3 minutes to brief the activity.

**NOTE:** Inform the group/site spokesperson to specify the reference prior to the brief back. During the brief back, spokesperson will not read from the reference but paraphrase and summarize the topic.

- (RA) The Regular Army (RA) has 6 types of retention interviews.
  1. Screening and familiarization interview, within 30-60 days of assignment, conducted by the RA career counselor.
  2. Job Performance interview, within 60-90 days of assignment to the unit, for all soldiers, conducted by the Company Commander.
  3. Career guidance interview, 15-16 months prior to ETS, for all Soldiers, conducted by the company commander.
  4. Reenlistment benefits and options, 13-14 months before ETS, for all soldiers, conducted by the RA career counselor.
  5. Reenlistment follow-up, 4 months before ETS, for all soldiers, conducted by the RA career counselor.
  6. Reserve component benefits and options, 90 days prior to ETS, conducted by the RA or RC career counselor.

Ref: AR 601-280, app. C, table C-1

- (NG) The Guard has 6 types of attrition management/retention interviews.
  1. Orientation Counseling, as part of the sponsorship program immediately after a soldier reports to the first unit training assembly and upon the soldier's return from Initial Entry Training (IET), conducted by the First Line Leader (FLL).
  2. Career development counseling, annually as a minimum, conducted by the FLL.

3. Family interviews, after the member joins and annually thereafter, Commanders ensure conduct of interviews.
4. Employer interviews, upon employer conflict, conducted by an officer or NCO of the unit.
5. Extension interviews conducted toward the end of the enlistment period.
6. Unscheduled interviews.

Ref: SH-2-15, NGR 601-2, app. H, para H-3

- The USAR conducts retention interviews similarly.
  1. "Reenlistment orientation must begin on the day the individual reports to the unit." The commander holds the first interview as soon as practical, after initial assignment. During the interview, performance counseling and reenlistment eligibility information occurs. This interview continues annually, in conjunction with the birth month record review and orientation requirement.
  2. Six to 12 months before ETS all SSG's and below, as well as soldiers Serving on their first AGR tour, receive an interview by the Commander. After the commander's interview, the reenlistment NCO will contact the soldier and conduct another interview.
  3. SFC and above receive interviews by the reenlistment NCO six Months before their ETS.

Ref: SH-2-2 thru 2-4, AR 140-111, para 1.22 thru 1.26

**SHOW VGT-7, RETENTION INTERVIEWS/COUNSELING**

<b>Retention Interview/Counseling</b>	
<b>RA</b> <ul style="list-style-type: none"> <li>• Screening &amp; Familiarize (30 days)</li> <li>• Job Performance (60-90 days)</li> <li>• Career Guidance (15-16 mo to ETS)</li> <li>• Reenlistment Benefits (13-14 mo to ETS)</li> <li>• Reenlistment Follow up (4 mo to ETS)</li> <li>• RC Benefits (90 days to ETS)</li> </ul>	<b>ARNG</b> <ul style="list-style-type: none"> <li>• Orientation (sponsorship)</li> <li>• Career Development (annually)</li> <li>• Family (annually)</li> <li>• Employer (when appropriate)</li> <li>• Extension (toward end of enlistment)</li> <li>• Unscheduled</li> </ul> <b>USAR</b> <ul style="list-style-type: none"> <li>• Orientation (initial assignment)</li> <li>• SSG &amp; below (6-12 mo to ETS)</li> <li>• FSC &amp; above (6 mo to ETS)</li> </ul>

U6560CT03VGT-7

Ref: AR 601-280, app. C, table C-1 and SH-2-2 thru SH-2-4 (AR 140-111, para 1.22, 1.25 and 1.26), and SH 2-15 (NGR 601-2, app. H, para H-3a thru e

**REMOVE VGT-7**

Record all interviews. The RA uses DA Form 1315, the USAR uses DA Form 1315 or DA Form 4644-R, and each State is responsible to develop their own retention/attrition forms for the National Guard.

**C. ENABLING LEARNING OBJECTIVE**

<b>ACTION:</b>	Determine standards for reenlistment.
<b>CONDITIONS:</b>	As a first sergeant, in a classroom environment, given AR 601-280, AR 140-111, and NGR 600-200.
<b>STANDARDS:</b>	Determined standards for reenlistment IAW AR 601-280, AR 140-111, and NGR 600-200.

1. Learning Step / Activity 1. Reenlistment Standards
  - Method of Instruction: Conference / Discussion
  - Technique of Delivery: Small Group Instruction (SGI)
  - Instructor to Student Ratio: 1:14
  - Time of Instruction: 5 mins
  - Media: VGT-8

So far, we have discussed the objectives of the unit retention program, unit responsibilities, and requirements for retention interviews.

Now we will discuss standards for reenlistment.

QUESTION: What are the Standards for Reenlistment?

ANSWER: See VGT-8.

**NOTE:** Uncover each bullet as student answers.

**SHOW VGT-8, STANDARDS FOR REENLISTMENT**

**Standards for Reenlistment**

- > **High moral character**
- > **Personal/Professional competence**
- > **Demonstrated adaptability to the requirements of the professional soldier's moral code**

U656/OCT03/VGT-8

Ref: AR 601-280, para 8-2a and SH-2-4 (AR 140-111, para 1-28a), and SH-2-10 (NGR 600-200, para 7-21).

Commanders should Bar soldiers that do not meet these standards.

## **REMOVE VGT-8**

### **CHECK ON LEARNING:**

QUESTION: What are the goals of the retention program?

ANSWER:

- (RA) Reenlist sufficient number of highly qualified soldiers; enlist or transfer and assign sufficient numbers of highly qualified soldiers into RC units; achieve and maintain force alignment through the retention, transfer, or enlistment of highly qualified soldiers in critical skills and locations; and support US Military Academy Prep School and ROTC Green to Gold programs.
- (ARNG) Improving and maintaining personnel readiness through increasing personnel readiness by filling unit vacancies and maintaining qualified soldiers in the unit by reducing turnover.
- (USAR) Maintain and improve the personnel readiness of USARC units through retention of qualified soldiers, specifically meet retention objectives, retain assigned soldiers, and achieve readiness standards consistent with tiered resources.

Ref: (RA) AR 601-280, para 1-4a, (ARNG) NGR 601-2, para 1-3, (USAR) USARC 140-6, para 1-5

QUESTION: Which type of retention interview/counseling does the commander conduct (or ensures conduct of) when a new soldier reports to the unit?

ANSWER:

- (RA) Screening and Familiarization.
- (RC) Orientation Counseling/Interview.

Ref: (RA) AR 601-280, app. C, table C-1; (ARNG) NGR 601-2, app. H par. H-3; (USAR) AR 140-111, para 1-22

QUESTION: What is a standard for reenlistment?

ANSWER: High moral character, personal/professional competence, and demonstrated adaptability to the requirements of the professional soldier's moral code.

Ref: (RA) AR 601-280, para 8-2a; (ARNG) NGR 600-200, para 7-21; (USAR) AR 140-111, para 1-28

**BREAK:** TIME: 00:50 to 01:00

#### D. ENABLING LEARNING OBJECTIVE

<b>ACTION:</b>	Determine guidelines for using bars to reenlistment.
<b>CONDITIONS:</b>	As a first sergeant, in a classroom environment, given AR 601-280, AR 140-111, and NGR 600-200.
<b>STANDARDS:</b>	Determined guidelines for using bars to reenlistment IAW AR 601-280, AR 140-111, and NGR 600-200.

1. Learning Step / Activity 1. Using Bars

Method of Instruction: Conference / Discussion

Technique of Delivery: Small Group Instruction (SGI)

Instructor to Student Ratio: 1:14

Time of Instruction: 20 mins

Media: VGT-9 and VGT-10

Break the class into 3 small groups. For VTT each site is one group. Have the students discuss the following items:

Group (site) 1: Purpose for Bar to Reenlistment.

Group (site) 2: Guidelines for Bar to Reenlistment.

Group (site) 3: Criteria for Bar to Reenlistment.

Have each group/site appoint/select a recorder and a spokesperson.

Each group/site will have 5 minutes to process the activity and 3 minutes to brief the activity.

**NOTE:** Inform the group/site spokesperson to specify the reference prior to the brief back. During the brief back, spokesperson will not read from the reference but paraphrase and summarize the topic.

We will now discuss bars to reenlistment beginning with the purpose of a Bar to Reenlistment. It is important to understand the purpose of the Bar to Reenlistment and ensure that it serves the purpose.

**NOTE:** Listed below are the discussion elements.

Proper use of the Bar to Reenlistment enhances the retention program by not allowing an unworthy soldier to reenlist. All components agree that commanders should not use bars to reenlistment as a tool to punish soldiers; the Bar to Reenlistment is not a punitive measure. First sergeants should know Bar to Reenlistment procedures and assist their commanders in administering bars. Commanders should initiate a Bar to Reenlistment prior to a separation or judicial/nonjudicial action to let the soldier know he or she is not a candidate for reenlistment and if the soldier cannot overcome the bar, he or she is a candidate for separation.

Ref: AR 601-280, para 8-2b, SH-2-4 (AR 140-111, para 1-29b), and SH-2-10 (NGR 600-200, para 7-21a, last sentence)

Now, let's review the Bar to Reenlistment guidelines.

### **SHOW VGT-9, BAR TO REENLISTMENT GUIDELINES**

#### **Bar to Reenlistment Guidelines**

- **Not initiated when separation action pending**
- **Not initiated solely because soldier refuses to reenlist**
- **Not used instead of trial by court-martial, NJP, or other administrative action**
- **Previous administrative action does not preclude a bar**
- **Honorable or general discharge does not prevent bar initiation**
- **Honorable service does not prohibit bar initiation if appropriate**
- **Not initiated for soldiers with an approved retirement.**

U656/OCT03/VGT-9

**NOTE:** Ensure the group discusses each bullet on the VGT-9.

Ref: AR 601-280, para 8-3, and SH-2-4 (AR 140-111, para 1-29c), and SH 2-10 (NGR 600-200, para 7-21b)

Commanders must evaluate the advisability and desirability of allowing a substandard soldier to continue military service. First sergeants should know the criteria that warrant submitting a Bar to Reenlistment on a soldier.

### **REMOVE VGT-9**

**QUESTION:** What are the criteria for consideration when submitting a Bar to Reenlistment on a soldier?

**ANSWER:** See VGT-10.

### **SHOW VGT-10, CRITERIA FOR BAR TO REENLISTMENT**

#### **Criteria for Bar**

- **Untrainable soldiers**
- **Unsuitable soldiers**
- **Single soldiers/Dual-service couples with dependents without a Family Care Plan**
- **Soldiers with one or a combination of infractions or reasons listed in Regulation**

U656/OCT03/VGT-10

Ref: AR 601-280, para 8-4, SH-2-5 (AR 140-111, para 1-30), and SH-2-10 (NGR 600-200, para 7-22)

**REMOVE VGT-10**

**E. ENABLING LEARNING OBJECTIVE**

<b>ACTION:</b>	Explain procedures for initiating a Bar to Reenlistment.
<b>CONDITIONS:</b>	As a first sergeant, in a classroom environment, given AR 601-280, AR 140-111, NGR 600-200.
<b>STANDARDS:</b>	Explained procedures for initiating a Bar to Reenlistment IAW AR 601-280, AR 140-111, and NGR 600-200.

1. Learning Step / Activity 1. Initiating Bars

Method of Instruction: Conference / Discussion

Technique of Delivery: Small Group Instruction (SGI)

Instructor to Student Ratio: 1:14

Time of Instruction: 25 mins

Media: VGT-11 thru VGT-13

There are certain procedures that a commander must follow when initiating a Bar to Reenlistment. The first sergeant should know these procedures and monitor them in the unit. The first thing you need to know is who can initiate a Bar to Reenlistment. Again, our three components have somewhat similar procedures. The major differences are the command hierarchy and forms.

QUESTION: Who can initiate a Bar to Reenlistment?

ANSWER: Any commander in the soldier's chain of command may initiate a Bar to Reenlistment.

Ref: AR 601-280, para 8-5b, or SH-2-6 (AR 140-111, para 1.31.1a), or SH-2-11 (NGR 600-200, para 7-23a)

Now, let's take a closer look at the procedures for initiating a bar.

## SHOW VGT-11, INITIATING A BAR TO REENLISTMENT

### Initiating a Bar

- Identify soldiers meeting criteria
- Commander initiates a bar
- Commander refers bar certificate to soldier (gets copy)
- Allow soldier 7 days (RA & USAR AGR) or 30 days (ARNG), to prepare a comment on his behalf
- Each commander personally endorses certificate
- Proper Authority approves the bar
- Commander informs soldier of bar approval

U656/OCT03/VGT-11

**NOTE:** Ensure students understand the procedure as they discuss VGTs 11 and 12.

## REMOVE VGT-11

## SHOW VGT-12, INITIATING A BAR TO REENLISTMENT (cont)

### Initiating a Bar (cont)

- Commander allows soldier 7 days (RA & USAR AGR)/15 days (ARNG)/30 days (USAR TPU) to submit appeal
- Each commander personally endorses the appeal
- Soldier may apply for voluntary separation
- Commander continues to document evaluation of the soldier
- Commander must review bar 3 months (6 for RC) after approval date

U656/OCT03/VGT-12

Ref: AR 601-280, para 8-5, SH-2-6 (AR 140-111, para 1-31.1), and SH-2-11, (NGR 600-200, para 7-23)

## REMOVE VGT-12

The approving authority plays a major role as part of the procedural requirements for initiating a Bar to Reenlistment.

**QUESTION:** Who is the approving authority for a Bar to Reenlistment on a soldier who has less than 10 years?

**ANSWER:** For soldiers with less than 10 yrs service at date of bar initiation, the approving authority is the first commander in the rank of LTC or above in the soldier's chain of command.

Ref: AR 601-280, para 8-5d(1) and SH-2-7 (AR 140-111, para 1-31.1e(1)) or SH-2-11 (NGR 600-200, para 7-23c(1))

QUESTION: Who is the approving authority for a Bar to Reenlistment on a soldier who has more than 10 years in the RA or USAR not on indefinite reenlistment status?

ANSWER: The first General Officer in the soldier's chain of command or the Commander exercising GCMCA.

Ref: AR 601-280, para 8-5d(2) and SH-2-7, AR 140-111, para 1-31.1e(2)

**NOTE:** Mention the ARNG approval authority for a soldier with more than 10 but less than 18 years of service is the first commander COL or above in the soldier's chain of command.

Ref: SH-2-11 (NGR 600-200, para 7-23c(2))

QUESTION: From the time he is informed that the bar was approved, how long does a soldier have to submit an appeal?

ANSWER: Seven days (RA & USAR AGR ) /15 days (NG) / 30 days (USAR TPU) to submit an appeal.

Each commander and approved/disapproved will endorse appeals personally by the proper authority.

Ref: AR 601-280, para 8-5e, SH-2-8 (AR 140-111, para 1.31.2b), SH-2-11 (NGR 600-200, para 7-23d)

The next area of discussion is the distribution of imposed bars. First sergeants should know who gets a copy of the Bar to Reenlistment.

QUESTION: What is the distribution of a Bar to Reenlistment?

ANSWER: The custodian of the soldier's personnel records will place a signed copy in the soldier's MPRJ where it remains as a permanent part of the file.

Ref: AR 601-280, para 8-5g, SH-2-8 (AR 140-111, para 1.31.1(f)), and SH-2-12 (NGR 600-200, para 7-23e)

The commander must review bars to reenlistment on a periodic basis. You should know when to review a Bar to Reenlistment and assist your commander in scheduling the reviews.

QUESTION: When must the commander review a Bar to Reenlistment?

ANSWER: The commander will review a Bar to Reenlistment at least each 3 months (RA & AGR) or 6 months (RC), after the date of approval and 30 days before the soldier departs the unit or separates from service.

Ref: AR 601-280, para 8-5h, SH-2-9 (AR 140-111, para 1.34a), and SH-2-12 (NGR 600-200, para 7-23g)

An essential point here is that the commander must counsel the soldier on the review action. "If at the time of the second review of a locally imposed bar, the commander does not recommend that the bar be removed, the commander will process the soldier for separation."

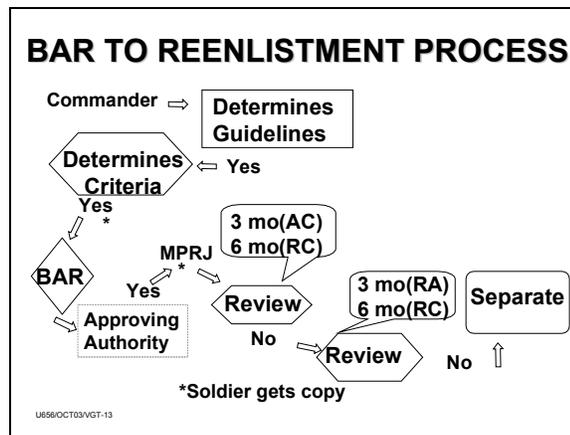
Ref: AR 601-280, para 8-6, SH-2-9 (AR 140-111, para 1.34), and SH-2-12 (NGR 600-200, para 7-23g)

To complete DA Form 4126-R, DA Form 8028-R, or NGB 602-R, Bar to Reenlistment, and DA Form 1315, Reenlistment Data Card refer to AR 601-280, chapter 8 (RC), SH-2-6 (AR 140-111, para 1-31.1) (USAR)), or SH-2-11 (NGR 600-200, para 7-23b) (NG)

**CHECK ON LEARNING:** Let's review the Bar to Reenlistment process.

Given a soldier who does not meet reenlistment standards.

**SHOW VGT-13, BAR TO REENLISTMENT PROCESS**



**NOTE:** As students answer, uncover the respective answer on the VGT.

QUESTION: What does the commander first determine?

ANSWER: If the soldier meets the Bar to Reenlistment guidelines.

Ref: AR 601-280, para 8-3, SH-2-4 (AR 140-111, para 1-29) and SH-2-10, (NGR 600-200, para 7-21b)

QUESTION: If the soldier meets the Bar to Reenlistment guidelines, what happens next?

ANSWER: The commander reviews the Bar to Reenlistment Criteria.

Ref: AR 601-280, para 8-4 and SH-2-5 (AR 140-111, para 1-30), and SH-2-10, (NGR 600-200, para 7-22)

QUESTION: If the soldier meets any of the Bar to reenlistment criteria, then the commander?

ANSWER: Initiates a Bar to Reenlistment certificate.

Ref: AR 601-280, para 8-4 and SH-2-5 (AR 140-111, para 1-30) and SH-2-10 (NGR 600-200, para 7-22)

QUESTION: Who is the initiated bar given to?

ANSWER: The soldier.

Ref: AR 601-280, para 8-5b(3) and SH-2-7 (AR 140-111, para 1.31.1b(2)) and SH-2-11 (NGR 600-200, para 7-23b(2))

QUESTION: The commander then forwards the Bar to Reenlistment Certificate through the chain of command?

ANSWER: The approving authority.

Ref: AR 601-280, para 8-5c and SH-2-7 (AR 140-111, para 1.31.1c) and SH-2-11 (NGR 600-200, para 7-23c)

QUESTION: Who is the approving authority if the soldier has less than 10 years of service?

ANSWER: The first commander in the rank of LTC or above in the soldiers chain of command.

Ref: AR 601-280, para 8-5d(1) and SH-2-7 (AR 140-111, para 1.31.1e) and SH-2-11 (NGR 600-200, para 7-23c(1))

QUESTION: Who is the approving authority of an Active Army or USAR soldier who has more than 10 years of service (not on indefinite status)?

ANSWER: The first General Officer or Commander exercising GCMCA.

Ref: AR 601-280, para 8-5d(2) and SH-2-7 (AR 140-111, para 1.31.1e(2))

QUESTION: Who is the approving authority if a Guard soldier has more than 10 years but less than 18 years of service?

ANSWER: The first commander COL or above in the soldier's chain of command.

Ref: SH-2-11 (NGR 600-200, para 7-23c(2))

QUESTION: What happens when the proper authority approves the Bar to Reenlistment certificate?

ANSWER: The soldier is informed, or counseled, the Bar was approved and of the right to appeal.

Ref: AR 601-280, para 8-5e and SH-2-8 (AR 140-111, para 1.31.2) and SH2-11 (NGR 600-200, para 7-23d)

QUESTION: How long does an active or USAR AGR soldier have to appeal?

ANSWER: Seven days from the time he is informed that a Bar to reenlistment was approved.

Ref: AR 601-280, para 8-5e and SH-2-8 (AR 140-111, para 1.31.2)

QUESTION: How long does a guard soldier have to appeal?

ANSWER: Fifteen days from the time he is informed that a Bar to reenlistment was approved.

If the soldier appeals, the appeal gets forwarded through the chain of command, endorsed personally by each commander and approved or disapproved by the approving authority.

QUESTION: What happens to the Bar to reenlistment certificate after approval by the proper authority?

ANSWER: The imposed bar gets placed in the soldier's MPRJ by the records custodian.

Ref: AR 601-280, para 8-5g and SH-2-8 (AR 140-111, para 1.31.1f) and SH-2-12 (NGR 600-200, para 7-23e)

QUESTION: When should the commander review the Bar to Reenlistment?

ANSWER: The commander will review a Bar to Reenlistment at least every 3 months (RA & AGR) or 6 months (RC) after the date of approval and 30 days before the soldier departs the unit or separates from service.

Ref: AR 601-280, para 8-5h and SH-2-9 (AR 140-111, para 1.34a) and SH-2-12, NGR 600-200, para 7-23g)

QUESTION: If the Bar remains in effect then...?

ANSWER: The commander will review the Bar to Reenlistment 3 months (AA & AGR) or 6 months (RC) after the last review date and 30 days before the soldier departs the unit or separates from service.

Ref: AR 601-280, para 8-5h(6) and SH-2-9 (AR 140-111, para 1.34a) and SH-2-12 (NGR 600-200, para 7-23g)

QUESTION: If at the time of the second review, the commander does not recommend bar removal, what happens to the soldier?

ANSWER: The commander initiates separation proceedings.

Ref: AR 601-280, para 8-6 and SH-2-9 (AR 140-111, para 1.34c) and SH-2-12 (NGR 600-200, para 7-23j)

**REMOVE VGT-13**

**SECTION IV. SUMMARY**

Method of Instruction: <u>Conference / Discussion</u>
Technique of Delivery: <u>Small Group Instruction (SGI)</u>
Instructor to Student Ratio is: <u>1:14</u>
Time of Instruction: <u>5 mins</u>
Media: <u>None</u>

**Check on Learning**

---

Determine if the students have learned the material presented by soliciting student questions and explanations. Ask the students questions and correct misunderstandings.

**Review / Summarize Lesson**

---

During the past two hours we discussed the unit retention program and how it plays a key role in the total Army training and readiness. The knowledge you gained will help enhance the retention program in your units.

---

**SECTION V. STUDENT EVALUATION**

---

**Testing  
Requirements**

**NOTE:** Describe how the student must demonstrate accomplishment of the TLO. Refer student to the Student Evaluation Plan.

You will receive a 40-question written examination that will include questions from this lesson. To receive a GO, you must answer 28 or more questions correctly.

---

**Feedback  
Requirements**

**NOTE:** Feedback is essential to effective learning. Schedule and provide feedback on the evaluation and any information to help answer students' questions about the test. Provide remedial training as needed.

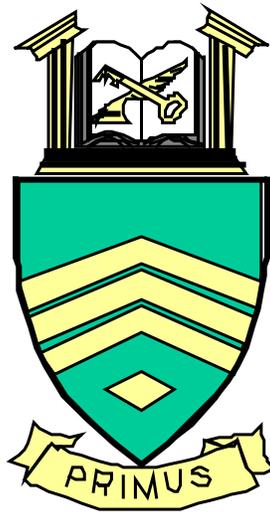
You will participate in an AAR immediately following the examination for this lesson.

---

Terminal Learning Objective

VGT-1, Title Slide

# UNIT RETENTION PROGRAM



U656/OCT03/VGT-1

Enabling Learning Objective A

Learning Step 1

VGT-2, Army Retention Program Goals

## **ARMY RETENTION PROGRAM GOALS**

- **Reenlist, on a long term basis, sufficient numbers of highly qualified Active Army soldiers.**
- **Enlist, or transfer and assign sufficient numbers of highly qualified soldiers who are separating from the active Army into RC units.**
- **Achieve and maintain Army force alignment through the retention, transfer, or enlistment of highly qualified soldiers in critical skills and locations.**
- **Support U.S. Military Academy Preparatory School and ROTC Green to Gold programs.**

U656/OCT03/VGT-2

# **ARNG Retention Program Goals**

- **Improve and maintain personnel readiness through:**
  - > **Increasing personnel readiness by filling unit vacancies**
  - > **Maintaining qualified soldiers in the unit by reducing turnover**

U656/OCT03/VGT-3

# **USAR Retention Program Goals**

- \* Maintain and improve the personnel readiness of USARC units through retention of qualified soldiers**
- \* Meet retention objectives**
- \* Retain assigned soldiers**
- \* Achieve readiness standards consistent with tiered resources.**

U656/OCT03/VGT-4

## **Unit Commander's Responsibilities**

- ◆ **Execute duties and responsibilities as Retention Officers**
- ◆ **Develop, implement, and sustain the army retention program**
- ◆ **Monitor retention statistics**
- ◆ **Ensure that unit personnel properly conduct and document all reenlistment counseling**

U656/OCT03/VGT-5

## **Unit Commander's Responsibilities (cont)**

- ◆ **Inspect the reenlistment data card file monthly**
- ◆ **Develop and implement an Army retention incentive program**
- ◆ **Encourage maximum attendance at reenlistment ceremonies by the soldier's co-workers and fellow unit members**
- ◆ **Provide Retention NCO time to perform duties and training**

U656/OCT03/VGT-6

Enabling Learning Objective C

Learning Step 1

VGT-8, Standards for Reenlistment

## **Standards for Reenlistment**

- > High moral character**
- > Personal/Professional competence**
- > Demonstrated adaptability to the requirements of the professional soldier's moral code**

U656/OCT03/VGT-8

## **Bar to Reenlistment Guidelines**

- **Not initiated when separation action pending**
- **Not initiated solely because soldier refuses to reenlist**
- **Not used instead of trial by court-martial, NJP, or other administrative action**
- **Previous administrative action does not preclude a bar**
- **Honorable or general discharge does not prevent bar initiation**
- **Honorable service does not prohibit bar initiation if appropriate**
- **Not initiated for soldiers with an approved retirement.**

U656/OCT03/VGT-9

## **Criteria for Bar**

- **Untrainable soldiers**
- **Unsuitable soldiers**
- **Single soldiers/Dual-service couples with dependents without a Family Care Plan**
- **Soldiers with one or a combination of infractions or reasons listed in Regulation**

U656/OCT03/VGT-10

## **Initiating a Bar**

- **Identify soldiers meeting criteria**
- **Commander initiates a bar**
- **Commander refers bar certificate to soldier (gets copy)**
- **Allow soldier 7 days (RA & USAR AGR) or 30 days (ARNG), to prepare a comment on his behalf**
- **Each commander personally endorses certificate**
- **Proper Authority approves the bar**
- **Commander informs soldier of bar approval**

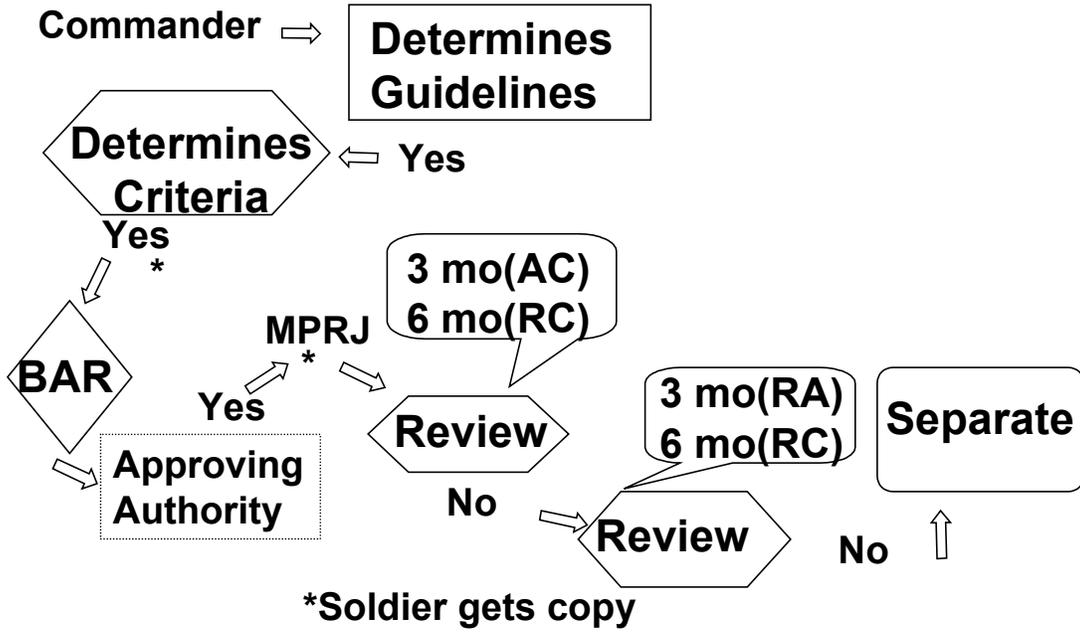
U656/OCT03/VGT-11

## **Initiating a Bar (cont)**

- **Commander allows soldier 7 days (RA & USAR AGR)/15 days (ARNG)/30 days (USAR TPU) to submit appeal**
- **Each commander personally endorses the appeal**
- **Soldier may apply for voluntary separation**
- **Commander continues to document evaluation of the soldier**
- **Commander must review bar 3 months (6 for RC) after approval date**

U656/OCT03/VGT-12

# BAR TO REENLISTMENT PROCESS



U656/OCT03/VGT-13

**Appendix B Test(s) and Test Solution(s) (N/A)**

**Appendix C Practical Exercises and Solutions (N/A)**

---

**HANDOUTS FOR LESSON 1: U656 version 1**

---

**This Appendix  
Contains**

This Appendix contains the items listed in this table--

<b>Title/Synopsis</b>	<b>Pages</b>
SH-1, U656 Advance Sheet	SH-1-1
SH-2, Extracts of AR 140-111, NGR 600-200, NGR 601-2, and USARC Regulation 140-6	SH-2-1 thru SH-2-22
SH-3, Student Notes	SH-3-1 thru SH-3-6

---

# Student Handout 1

## Advance Sheet

---

### Overview

The unit retention program plays a key role in the Army's training and readiness. To be truly effective, the unit retention program requires the enthusiastic involvement of leaders at all levels. First sergeant involvement enhances the unit retention program and stimulates other leaders in the unit to work toward the unit's retention goals. This lesson consists of a before class reading assignment and a two hour classroom discussion. It will provide you with the tools necessary to assist your commander in maintaining an effective unit retention program.

---

### **Learning Objectives**

Terminal Learning Objective (TLO).

<b>Action:</b>	Analyze the unit retention program.
<b>Conditions:</b>	As a first sergeant, in a classroom environment, given AR 601-280, AR 140-111, NGR 601-2, USARC Regulation 140-6, and student handouts.
<b>Standard:</b>	Analyzed the unit retention program, pass a 40-question written examination with a score of 70 percent or better, IAW AR 601-280, AR 140-111, NGR 601-2, and USARC Regulation 140-6.

Enabling Learning Objectives (ELOs).

ELO A Describe the goals of the Army, Army National Guard, and the Army Reserve retention programs.

ELO B Determine retention counseling requirements.

ELO C Determine standards for reenlistment.

ELO D Determine guidelines for using Bars to Reenlistment.

ELO E Explain procedures for initiating a Bar to Reenlistment.

---

### Assignment

Before class:

- Read AR 601-280, chapter's 1, 2, 8, and App C, Table C-1.
  - Read Student Handout 2, extracts of AR 140-111, NGR 600-200, NGR 601-2, and USARC Regulation
- 

### **Additional Subject Area Resources**

None

---

### **Bring to Class**

- All lesson reference materials.
  - All lesson student handouts.
  - Pencil and writing paper.
-

## STUDENT HANDOUT 2

### EXTRACTED MATERIAL

---

**This student  
Handout  
Contains**

This student handout contains extracts from the following publications.

<b>PUBLICATIONS</b>	<b>TITLE</b>	<b>DATE</b>	<b>PAGE NUMBERS</b>
AR 140-111	US Army Reserve Reenlistment Program	Feb 03	SH-2-2 thru SH-2-11
NGR 600-200	Enlisted Personnel Management	Mar 97	SH-2-12 thru SH-2-15
NGR 601-2	Army National Guard Strength Maintenance Program	Oct 96	SH-2-16 thru SH-2-20
USARC Regulation 140-6	US Army Reserve Command Retention Program	Oct 99	SH-2-21 thru SH-2-22

---

### **1.7 Objectives of the USAR Reenlistment Program**

This Program is an integral part of overall USAR strength improvement programs. Program objectives are to--

- a. Reenlist, on a long-term basis, highly qualified enlisted personnel. Particular emphasis is placed on retaining qualified soldiers who are "first-termers".
- b. Obtain maximum command involvement at each echelon of command. Reenlistment competitions down to and including the company and battery level are encouraged.

### **1.12 Responsibilities**

Maintenance of strength is a command responsibility. The success of USAR strength improvement programs depends upon effective leadership, vigorous command involvement, and aggressive reenlistment programs at all levels. It is a direct indicator of the quality of leadership exhibited by officers and noncommissioned officers alike.

- a. The Deputy Chief of Staff for Personnel (DCSPER), HQDA, has general staff responsibility for personnel procurement, retention, and separation.
- b. The Chief, Army Reserve (CAR), operating within established Army policies, under the general personnel policy guidance of DCSPER, monitors and provides policy direction for the personnel management systems of the USAR.
- c. Area commanders are responsible for the management of the USAR Reenlistment Program within TPUs of the Selected Reserve.
- d. The Commanding General, U.S. Army Reserve Personnel Center (CG, ARPERCEN) is responsible for the management of the USAR Reenlistment Program for--
  - (1) Assigned IRR soldiers.
  - (2) Assigned Standby Reserve soldiers.
  - (3) Personnel managed under the U.S. Army Reserve-Active Guard/Reserve Program (USAR-AGR).
  - (4) IMA personnel.
  - (5) (Rescinded.)
- e. (Rescinded.)

### **1.14 Subordinate commanders**

Subordinate commanders will be actively involved in their respective reenlistment programs and will ensure that--

- a. Every soldier who is serving honorably and faithfully and meets the requirements for reenlistment is counseled and interviewed, if possible. This includes those individuals with waivable disqualifications. Soldiers should be made aware that retention in the USAR is not a right, but a privilege extended only to those soldiers who have demonstrated satisfactory performance.
- b. Every qualified soldier who desires continuous service is given the opportunity of immediately reenlisting.
- c. Soldiers who are untrainable or unsuitable for military service are barred from reenlistment.
- d. Personnel assigned to reenlistment duties are--
  - (1) Properly used to further the reenlistment program.
  - (2) Provided with transportation, office space, and clerical assistance.
- e. Every officer and noncommissioned officer (NCO) in the command is informed of current reenlistment programs and changes to regulations.
- f. A reenlistment officer and a reenlistment NCO are appointed and the names added to the proper list or record as an additional duty. This only applies in organizations where a reenlistment NCO is not authorized on a primary-duty basis by the following:
  - (1) Table of distribution and allowances (TDA)
  - (2) Table of organization and equipment (TOE).

### **1.22 Reenlistment orientation**

Reenlistment orientation must begin on the day the individual reports to the unit. This is true even though the maximum reenlistment effort will be made during the latter part of an individual's term of service.

Reenlistment counseling cannot be restricted to the last few months of a soldier's term of service, especially first-term personnel. The scheduled counseling procedure in this section is the minimum effort required; counseling should not be limited to this schedule. Unit commanders will direct major emphasis on encouraging qualified individuals to reenlist for their present assignments. This is in

the best interest of stability, economy, reduction of travel, and continuity of operations.

### 1.25 Reenlistment interviews

Full advantage should be taken of the opportunity afforded by interviews to counsel individuals and help them make definite plans. These discussions should be related to the grade and length of service of the individual being interviewed. They will be designed primarily to favorably influence the individual's reenlistment intent.

a. Reenlistment interviews provide an opportunity to extend encouragement, eliminate old grievances, and develop self-understanding and self-assurance.

b. Preparation is essential for a satisfactory interview. Such preparation will include collection of background data concerning the soldier.

c. Individuals should not be required to report for interviews. The interview should be conveniently arranged and the individuals interviewed separately. Interviews should never be conducted in groups.

d. Face-to-face interviews with IRR, Standby Reserve, or IMA soldiers who are not on active duty are not practical. ARPERCEN should use alternate channels of communication (i.e., correspondence or telephone) to provide counseling.

### 1.26 Reenlistment interview procedures

Before soliciting personal information during the course of interviews, the soldier must be made aware of

"Data Required by the Privacy Act of 1974." (See fig 1-1.). Upon request, a copy of the Privacy Act

Statement for reenlistment interviews will be provided the soldier. The following procedures apply to

personnel assigned to units of the Selected Reserve. They also apply to soldiers serving on active duty in

USAR AGR status.

a. The commanding officer will determine a soldier's eligibility for reenlistment under the provisions of this regulation. The results of interviews and reason(s) why a soldier is not eligible to reenlist will be recorded on--

(1) DA Form 4644-R (Army Reserve Reenlistment Data), for all personnel assigned to TPUs of the Selected Reserve. (See chap 6, sec II, for instructions.) DA Form 4644-R will be locally reproduced on 8 1/2 x 11 inch paper. A copy is provided at the back of this document

(2) DA Form 4644-R, or DA Form 1315 (Reenlistment Data), for personnel participating in the USAR-AGR. The form selected will be at the option of the commander.

b. If a soldier is not eligible for immediate reenlistment, the unit commander will--

(1) Interview the individual upon assignment and inform the soldier that he or she is not eligible to reenlist.

(2) Advise the soldier of what he or she must do to become eligible.

(3) Determine by observation and job performance information whether a request for waiver is appropriate. If it is, and it is desired by the soldier, a request for waiver will be initiated promptly. The request must be sent within the time specified in paragraph 4-3.

c. If the individual is eligible for reenlistment but not recommended, or ineligible to reenlist, the unit commander will promptly initiate a bar to reenlistment. This information will be shown on the DA Form 4644-R or DA Form 1315.

d. If reenlistment is recommended by the unit commander and the enlisted person meets the requirements, the following procedures apply:

(1) Individuals ineligible to reenlist, but who have a waivable disqualification and are recommended, will receive all interviews.

(2) The first interview should be held by the unit commander, as soon as practical after initial assignment to the unit.

(a) During this interview, individuals should be told what their good points are and where they can improve; they should also be told what their chances for promotion are, whether there is a need for reclassification action, and any other information of concern to them.

(b) If the soldier's conduct or efficiency, or both, warrant bar action, inform the soldier. Initiate the necessary bar to reenlistment procedures.

(c) Advise the individual of the eligibility requirements for reenlistment. Counsel the soldier on how to meet these requirements.

(d) Complete the reenlistment status portion on the DA Form 4644-R or DA Form 1315, as appropriate, after the job performance interview. (This is required only for a SSG or below.)

(3) Soldiers assigned to a TPU will receive an annual retention interview in conjunction with the birth month record review and orientation

requirement per AR 135-91, paragraph 4-4; AR 135-133, paragraph 3-11; and AR 640-2-1, paragraph 7-3.

(4) Soldiers serving on their initial tour of AGR duty, on completion of 24 months AGR service, will be interviewed by reenlistment officials. The reenlistment officials will advise each AGR soldier of the policy and procedures governing retention on AGR status beyond the initial 3 years. Six to 12 months before ETS, the commanding officer will conduct an interview. This interview will be for soldiers serving on their initial AGR tour and all SSG and below.

(a) During this interview, individual problems should be resolved as far as practical.

(b) If the soldier has not decided to reenlist or extend for continuing service on AGR status, the commander will discuss the soldier's abilities, shortcomings, and opportunities. The commander should also apprise the soldier of the opportunity for continuing USAR service in another status other than AGR, if eligible.

(c) (Rescinded.)

(d) (Rescinded.)

(e) Information concerning this interview by the commander will be entered on the DA Form 4644-R or DA Form 1315, as appropriate.

(5) After the commander's interview, the reenlistment NCO will contact the individual and conduct another interview. Current reenlistment incentives, opportunities, and benefits will be emphasized.

(a) Every effort will be made to obtain a positive reenlistment decision.

(b) Information resulting from the interview will be recorded on the reenlistment data card.

(6) Commanders will initiate aggressive programs designed to influence recommended first-term enlisted personnel who do not intend to reenlist. Before leaving the unit, these individuals will be informed of the reenlistment opportunities available at separation. In addition, they will be counseled on the grade authorizations for reenlistment after a break in service has occurred. An appropriate entry that shows this interview was conducted will be entered on the DA Form 4644-R or DA Form 1315, as appropriate.

(7) SFC and above will be interviewed by the reenlistment NCO 6 months before their ETS. The purpose of this interview is to determine their reenlistment intentions.

Figure 1-1. Data Requested by the Privacy Act of 1974

DATA REQUIRED BY THE PRIVACY ACT OF 1974

(Reenlistment Interviews and Counseling)

AUTHORITY: 10 USC 3012

PRINCIPAL PURPOSE: To determine eligibility for reenlistment.

ROUTINE USES: Personal information will be used to document reenlistment status and will be maintained in unit to which you are assigned. Upon reenlistment or upon discharge, the record will be destroyed.

DISCLOSURE OF PERSONAL INFORMATION IS VOLUNTARY. THERE WILL BE NO ADVERSE EFFECT ON INDIVIDUALS NOT PROVIDING THE SOLICITED INFORMATION.

1.27 General

a. This section prescribes the procedures for denying reenlistment to persons whose reentry into, or continued service with, the USAR is deemed not in the best interest of the service. The procedures apply to the field commander's bar to reenlistment. They apply to personnel--

(1) Assigned to a TPU or an IMA of the Selected Reserve.

(2) Assigned to the IRR.

(3) Assigned to the Standby Reserve.

(4) Serving on active duty in an AGR status.

b. Soldiers, if otherwise qualified, may not be arbitrarily denied reenlistment. If a commander wishes to disapprove a request for reenlistment or extension by a soldier who is fully qualified for reenlistment without a waiver, he or she must concurrently submit a bar to reenlistment. Request for waiver of a reenlistment disqualification may be disapproved under paragraph 4-3.

c. (Rescinded.)

d. (Rescinded.)

1.28 Policy on bars to reenlistment

a. HQDA policy extends the privilege of reenlisting only to personnel of--

(1) High moral character.

(2) Professional competence.

(3) Demonstrated adaptability to the requirements of the professional soldier's moral code.

b. Persons who do not maintain such standards, but whose separation is not warranted, will be barred from further service.

c. The bar to reenlistment is not a punitive action. Imposition of a bar to reenlistment does not preclude administrative separation at a later date. Normally, however, the bar to reenlistment should be initiated prior to a separation or judicial/nonjudicial action because it is intended to put the soldier on notice that he or she--

(1) Is not a candidate for reenlistment.

(2) May be a candidate for separation if the circumstances that led to the bar to reenlistment are not overcome.

### **1.29 Guidelines in the use of a bar to reenlistment**

a. If a bar to reenlistment is justified, it will be initiated whether or not the soldier intends to reenlist.

b. A bar to reenlistment should not be based on generalities, approximate dates, or vague places and times. It should be specific and substantiated by official remarks made at the time of the occurrence. Counseling should be provided on each occurrence and all instances made a matter of official record. It is essential the individual be counseled when acts considered unworthy of a member of the USAR are performed. Counseling IMA personnel, members of the IRR, or Standby Reserve (not on active duty or active duty for training) may be done telephonically or through correspondence.

c. A bar will not be used in lieu of--

(1) Separation action under proper regulations.

(2) Trial by courts-martial.

(3) Non-judicial punishment.

(4) Other appropriate administrative actions.

d. When it seems appropriate, a bar should be initiated even if the commander is aware that--

(1) A previous disciplinary or administrative action did not result in separation.

(2) An honorable or general discharge will be issued for the current period of service.

(3) A soldier served honorably for a number of years.

(4) While performing in a substandard manner, a soldier has been permitted to remain on duty for a number of years.

e. Normally, a bar to reenlistment should not be initiated against an individual--

(1) Who has been assigned to a command for less than 90 days.

(2) During the last 90 days (30 days for an AGR soldier) before the soldier is discharged, transferred from the command, or released from active duty (REFRAD). If initiated during this

period, the commander must provide a complete explanation as to why the action was not taken earlier. This explanation will be entered on DA Form 8028-R (U.S. Army Reserve Bar to Reenlistment Certificate).

f. (Rescinded.)

### **1.29.1.A Retention in an active status.**

a. Retention in an active status. A soldier assigned to the Selected or Ready Reserve, or the Standby Reserve (Active Status List), is serving in an active status. A bar may be initiated against a soldier serving in an active status who has completed at least 18 but less than 20 qualifying years of service for retired pay. Approval authorities for such bars are specified in paragraphs 1-31.1e (2)(c) and (3).

(1) The voluntary or involuntary reassignment of a soldier between the Selected and Ready Reserve, and the Standby Reserve (Active Status List) will not affect the soldier's retention for retirement eligibility since the soldier continues to serve in an active status. In addition, retention in an active status does not prevent release from active duty in an AGR status, or reassignment from a troop program unit, provided the soldier is retained in an active status.

(2) A bar to reenlistment intended to deny a soldier with over 18 but less than 20 years of qualifying service for retired pay (para 1-31.1e(3)) the opportunity to attain retirement eligibility will require the approval of HQDA, OCAR.

### **1.30 Conditions warranting a bar to reenlistment**

A soldier's unfit or unsuitability may show up soon after entry into the military service; however, traits

that make a soldier unsuitable or unfit may not develop or become apparent until after many years of

service. Commanders must consider whether it is advisable to afford continued military service to

unsuitable or unfit individuals. Such personnel should be identified as soon as possible with a view toward elimination from the service. When discharge is not warranted, action should be taken to bar the soldier from further USAR service. Bars should be considered for soldiers in the following categories:

a. Untrainable soldiers. These soldiers will be identified as soon as possible with a view toward

eliminating them from the service. When discharge under administrative procedures (AR 635-200 for AGR soldiers and AR 135-178 for all others) is not warranted, action will be taken under this regulation to bar the person from further service with the U.S. Army Reserve. These soldiers are often identified by failure to perform the basic tasks required of their PMOS, failure to qualify in a DMOS in a reasonable period of time, failure to achieve individual weapons qualification, failure of the Army's Physical Fitness Test, evaluation results by the Army Education Activity, or eliminated for cause from an NCOES course. Frequently, soldiers will meet the minimum standards for their present grade but obviously lack the potential to become the supervisor or senior technician of the future.

(1) A bar to reenlistment may be imposed for failure to pass the Army Physical Fitness Test (APFT). However, imposition of a bar to reenlistment is mandatory after second consecutive failure if separation processing is not initiated per AR 135-178, chapter 6.

(2) A bar to reenlistment may be imposed on a soldier participating in the Weight Control Program (WCP) to meet the body fat standards per AR 600-9. However, imposition of a bar to reenlistment is mandatory for soldiers who do not make satisfactory progress in the WCP after a period of 6 months, unless the commander initiates reassignment procedures per AR 140-10, paragraph 4-16, or separation proceedings per AR 135-178, chapter 14. (NOTE: Reassignment or separation proceedings will not be initiated if a soldier is within 3 months of expiration of term of service (ETS) date.)

(3) (Rescinded.)

b. Unsuitable soldiers. These are persons who may exhibit their unsuitability through interests or habits detrimental to the maintenance of good order and discipline. They may have records of habitual minor misconduct requiring corrective or disciplinary action.

*b.1. Single soldiers/in-service couples with dependent family members.* If administrative separation proceedings are not initiated (AR 135-178, para 4-10, or AR 635-200, para 5-8) commanders will initiate bar to reenlistment proceedings against soldiers described below who have been counseled and who do not have on file within 2 months of counseling, an approved family care plan as described in AR 600-20, chapter 5. Soldiers described below who have OCONUS assignment instructions will have a bar to reenlistment initiated if they are unable to provide name of guardians who will care for their family members in CONUS in the event of evacuation from overseas. The balance of the family care plan is completed after arrival in the OCONUS command.

(1) A soldier who is single, widowed, divorced, legally separated, or residing without his or her spouse. Also a soldier with a spouse who is incapable of self care, or who has custody of one or more minors or adult family members unable to care for themselves (e.g. handicapped or infirm).

(2) A soldier who has a military spouse and they have minor family members, or adult family members, unable to care for themselves.

(3) A soldier who fails to respond to duty requirements because of parenthood or custody of dependents (minor or adult).

c. Soldiers against whom bar to reenlistment proceedings may be initiated. If administrative separation proceedings are not initiated, soldiers may be barred from reenlistment for one or a combination of the below listed infractions or reasons. This listing provides examples of rationale for imposition of a bar and is not intended to be all-inclusive. Examples are--

(1) Late for formations, details, or assigned duties.

(2) Absent without leave (AWOL) for 1- to 24-hour periods.

(3) Losses of clothing and equipment.

(4) Substandard personal appearance.

(5) Substandard personal hygiene.

(6) Excessive unexcused absence from scheduled training assemblies.

(7) Cannot follow orders, takes too much time, shirks, and resists authority.

(8) Cannot train for a job; apathetic; disinterested.

(9) Cannot adapt to military life; uncooperative; involved in frequent difficulties with fellow soldiers.

(10) Causes trouble in the civilian community.

(11) Involved in immoral acts.

(12) Adverse financial transactions or recurring debts.

(13) Recurrent Article 15 punishments under the provisions of the Uniform Code of Military Justice (UCMJ).

(14) Frequent traffic violations.

(15) Failure to manage personal, marital, or family affairs.

(16) Personal behavior brings discredit upon his or her unit or the Army.

(17) Failure to achieve individual weapons qualification as required.

(18) Failure to pass the APFT (see para a(1) above).

(19) Failure to meet the body fat standards per AR 600-9 (see para a(2) above).

(20) Slow grade progression resulting from a pattern of marginal conduct or performance.

(21) No demonstrated potential for future service based on repeated corrective counseling statements and other indicators.

### 1.31.1 Procedures

a. Any commander in a soldier's chain of command may initiate a bar to reenlistment. Normally this action will be initiated by the company, battery, troop or detachment commander to which the soldier is assigned or, in the case of a soldier serving on Active Guard Reserve (AGR) status, attached. A senior commander in the chain of command who believes that bar action is warranted will personally initiate the bar.

(1) Any commissioned officer in a soldier's chain of command on a headquarters staff, agency, or activity, may initiate a bar to reenlistment on soldiers for whom they have supervisory responsibility.

(2) The chief of the appropriate enlisted management division under the Enlisted Personnel Management Directorate, ARPERCEN, may initiate a bar to reenlistment on soldiers assigned to the Individual Ready Reserve (IRR) or Standby Reserve. This is provided the chief of the division is a commissioned officer; otherwise the initiating officer must be the first commissioned officer in the chain of command above the division chief.

b. The officer will personally initiate the bar signed in quadruplicate using DA Form 8028-R (U.S. Army Reserve Bar to Reenlistment Certificate). (A reproduction master copy of this form appears at the end of this volume and will be locally reproduced on 8 1/2- by 11-inch paper.) The data requested on DA Form 8028-R, Section I

(Commander's Recommendation) will be entered as appropriate, and the initiating officer will summarize the basis for his or her intent to initiate bar to reenlistment procedures. This must include all other factual and relevant data supporting the initiating officer's recommendation.

(1) Total active Federal service will be computed as of the date of expiration of term of service (ETS), or date of release from active duty (REFRAD), as appropriate, and not the date the bar certificate is prepared. Total military service will be computed as of the date of ETS and not the date the bar certificate is prepared.

(2) The initiating officer will refer the certificate to the concerned soldier for a statement on his or her own behalf, if desired, per AR 600-37. If the soldier is serving on AGR status, he or she will be given 7 days to respond. All other soldiers will be given 30 days to respond. This will allow the soldier time to prepare his or her comments and for the collection of any documents or materials pertinent to the case. An extension of the 7-day or 30-day period may be granted by the initiating officer on an individual case-by-case basis.

(a) When a soldier, who is not serving on AGR status, cannot be located or contacted, the certificate will be mailed to the soldier's last recorded address. This is to permit the soldier the opportunity to respond within the 30-day period. The receipt of certified mail, or any supporting evidence of attempts to effect delivery, will be attached to the DA Form 8028-R. When sent to the approving authority, this will provide evidence of attempts to permit the soldier's rebuttal of the intended bar.

(b) The soldier's failure to respond within the 30-day period will be recorded. The fact that he or she did not respond, together with any other available evidence, will be attached to the recommended bar when it is sent to the approving authority.

(c) Mail that has been refused, unclaimed, or not delivered will not be used as a defense against imposition of a bar if the certificate contained the latest official mailing address supplied by the soldier.

(3) DA Form 8028-R, Section I, will be from the initiating officer, through the soldier concerned ((2) above), to the next commander or staff officer in the normal chain of command or supervisory chain. A copy of the soldier's DA Form 2 (Personnel Qualification Record-Part I) and DA Form 2-1 (Personnel Qualification Record-Part II) will be enclosed with the certificate.

c. Upon receipt of the soldier's comments (DA Form 8028-R, Section II, Soldier's Review) the certificate will be endorsed personally by each commander, acting commander, or staff officer, as appropriate, in the chain of command. After proper endorsements recommending approval of a bar have been completed (DA Form 8028-R, Section III, Endorsing Official's Review), the certificate, with a copy of the soldier's DA Form 2-1 enclosed, will be sent to the appropriate approval authority identified in e below.

(1) An endorsing officer in the chain of command, who does not believe the bar action is warranted, will disapprove the action and return it to the initiating officer. An endorsing officer may also recommend a change in the severity of the bar (bar from AGR service versus bar from USAR service). The bar to reenlistment will not be forwarded to a higher authority for consideration without a recommendation for approval.

(2) Any commander may elevate the authority to approve or disapprove a bar to reenlistment to his or her own, or any appropriate subordinate commander.

(3) The official who initiates the bar certificate may not take final action on the bar. If the initiating authority would normally be the approving authority, the certificate will be forwarded to the next higher approval authority for final action.

d. A soldier may not be retained involuntarily past his or her normal ETS or REFRAD date while awaiting approval of a bar to reenlistment. A bar to reenlistment may not be approved or filed under the following conditions:

(1) A bar to reenlistment for continuing service in an AGR status may neither be approved nor entered in the soldier's records after the soldier has been released from active duty even if the soldier remains in the USAR under another status.

(2) A bar to reenlistment for continuing service in the USAR may neither be approved nor entered in the soldier's records after the soldier has been discharged. However, a bar to continuing service in the USAR, initiated on an AGR soldier having a remaining statutory or contractual USAR obligation on REFRAD, may be approved and filed after the soldier has been REFRAD.

e. Authority to approve a bar to reenlistment rests with the following:

(1) For soldiers with less than 10 years of qualifying service for retired pay, or AFS, at ETS, the bar will be personally approved by the first commander in the grade of lieutenant colonel (LTC) or above, in the soldier's chain of command, or the commander exercising Special Court

Martial Convening Authority (SPCMCA), whichever is in the most direct line to the soldier (unless this is the same commander who initiated the action). The personal signature of the approving or disapproving authority is required.

(2) The first general officer in the soldier's chain of command, or the commander exercising General Court Martial Convening Authority (GCMCA), whichever is in the most direct line to the soldier, is the approval authority for soldiers categories (a) through(c) below. The personal signature of the approving or disapproving authority is required.

(a) Soldiers with 10 to 18 years of qualifying service for retired pay, or AFS, at ETS; or

(b) Soldiers with more than 20 years of qualifying service for retired pay, or AFS, at ETS; or

(c) Soldiers having 18, but less than 20, years of qualifying service for retired pay, or AFS, when action has been taken to extend the soldier to attain the qualifying years, or to qualify for retired pay per paragraph 1-29.1 (table 3-1, rules K and K.1).

(3) Bar to reenlistment procedures against soldiers having 18 but less than 20 years of qualifying service for retired pay at ETS, and who are not extended to attain retirement eligibility according to (2)(c) above, will be approved only by HQDA. Such requests for bars to reenlistment will be sent to the Office, Chief Army Reserve, ATTN: DAAR-PE, Washington, DC 20310-2400. The request will contain a statement that it is the intent of the commander(s) concerned, to deny the soldier the opportunity to attain retirement eligibility. Unless specifically directed by the proper commander, the requests will not be sent through major or area commanders, or similar commanders enrobe to OCAR.

(4) Final approval authority for any bar to reenlistment must be at least one approval level higher than the initiated authority. A bar initiated by any commander above the company, battery, or troop level must be approved at the general officer or GCMCA level, or at OCAR as appropriate.

f. When a bar to reenlistment certificate has been approved by the proper authority, the custodian of the soldier's personnel records will place a signed copy in the soldier's DA Form 201 (Military Personnel Records Jacket--U.S. Army) where it will remain a permanent part of the file. The remark "Not recommended for further USAR service" or "Not recommended for further AGR service", as appropriate, will be entered on

the soldier's DA Form 2-1 according to AR 640-2-1. The DA Form 1315 or DA Form 4644-R and the DA Form 2 will have the proper in-service ineligibility code entered as shown in AR 680-29, chapter 1. If the soldier is serving on AGR status, a copy of the approved bar certificate must be sent, without delay, to the Office, Chief Army Reserve, Full-Time Management Support Center, ATTN: DARP-ARE, 9700 Page Boulevard, St. Louis, MO 63132-5200.

g. A soldier may be voluntarily REFRAD or discharged based on an approved bar to reenlistment under the following conditions:

(1) A soldier who believes he or she will be unable to overcome a bar to reenlistment for continuing service in the USAR may apply for voluntary separation. If the soldier is serving on AGR status, the request will be processed according to AR 635-200, paragraph 16-5. All other USAR soldiers will be processed according to AR 135-178, paragraph 3-5.

(2) A soldier who believes he or she will be unable to overcome a bar to reenlistment for continuing service on AGR status, but who will have a remaining statutory or contractual USAR obligation on REFRAD, may apply for immediate voluntary REFRAD. The request will be processed according to AR 635-200, paragraph 5-16.

h. If all appropriate officials concur, a soldier who will have less than 6 months to ETS or REFRAD from the date the bar is approved, may be extended for rehabilitative purposes up to, but not beyond, 6 months from the bar approval date (see table 3-1, rule Y). If the soldier does not meet reenlistment criteria, required waivers must be approved before the extension is accomplished. As an exception to this regulation, the final approval authority for these extensions is the bar to reenlistment approval authority. The reason cited will be "In the best interest of the service". This extension action may be taken when the bar is initiated, but not later than 30 days prior to ETS or REFRAD.

### 1.31.2 Appeals

A soldier desiring to submit an appeal who is otherwise qualified for reenlistment, including approved waivers, will not be involuntarily discharged while an appeal is pending. However, an AGR soldier barred from continuing service in the USAR, who will have a remaining statutory or contractual USAR obligation on REFRAD, may be REFRAD while an appeal is pending.

a. Should a soldier desire to submit an appeal, but refuse retention to allow processing of the

appeal, he or she will be informed that the bar will remain in effect.

b. From the time he or she is informed that a bar to reenlistment was approved, a soldier serving on AGR status will be allowed 7 days to submit an appeal. All other USAR soldiers will be allowed 30 days to submit an appeal. On a case-by-case basis, an extension of the 7-day, or 30-day periods, may be granted by the official initiating the bar procedure.

c. Appeals will be endorsed personally by each commander or acting commander in the chain of command and approved or disapproved by the proper authorities shown in (1) and (2) below. Final approval of appeals will be at least one approval level higher.

(1) For soldiers with less than 10 years of qualifying service for retired pay, or AFS, at ETS, the approval or disapproval authority is the first general officer in the soldier's normal chain of command, or the commander exercising GCMCA, whichever is in the most direct line to the soldier. The personal signature of the approving or disapproving authority is required.

(2) For soldiers with more than 10 years of qualifying service for retired pay, or AFS, at ETS, the approval or disapproval authority is OCAR (DAAR-PE). Unless specifically directed by the proper commander, appeals will not be sent through major or area commanders enroute to OCAR.

(3) Bars to reenlistment approved by OCAR under this regulation (para 1-31.1e(3)) may not be appealed.

### **1.34 Review and disposition of imposed bars to reenlistment**

a. After placing an approved bar to reenlistment in a soldier's MPRJ, the company, detachment, or comparable commander of the unit to which the soldier is assigned, or attached for duty and administration, will continue documented evaluation of the soldier. Approved bars to reenlistment will be reviewed by the proper unit commander at least each 6 months after the date of approval, and 30 days before the soldier's scheduled departure from the unit, REFRAD, or discharge from the USAR. Periodic reviews of bars imposed on soldiers assigned to the IRR or Standby Reserve are not required, however, the appropriate division chief in the Enlisted Personnel Management Directorate, ARPERCEN, may review such bars on a case-by-case basis.

(1) If, upon review, the commander feels the bar to reenlistment should remain in effect, he or she will notify the custodian of the soldier's personnel records who will enter the following remark on the soldier's DA Form 2-1: 'Bar to reenlistment reviewed; not recommended for removal (date).' The commander will make the same remark on the DA Form 1315, or DA Form 4644-R, as appropriate. When removal of a bar is not recommended, the soldier will be considered for REFRAD, discharge, or reassignment to the IRR, as appropriate, under pertinent administrative procedures.

(2) A recommendation to remove a bar to reenlistment may be submitted at any time by the soldier's unit commander if he or she feels the soldier has proven worthy of retention in the USAR or on AGR status.

(a) Recommendations for removal of a bar to reenlistment will be endorsed personally by each commander (or acting commander) in the soldier's attached or assigned chain of command. Any commander in the soldier's chain of command who does not feel the bar should be removed will disapprove the request and return it to the initiating unit without further action.

(b) Approval to withdraw the certificate will be the same authority who would approve a bar for a soldier with the same years of service or, if the soldier has moved to another jurisdiction, the comparable commander in that jurisdiction. However, in no case will the authority to approve the withdrawal of a bar be a lower command level than the commander who approved the bar initially.

(c) When removal of a bar to reenlistment is approved by the appropriate commander, the approved recommendation withdrawing the bar to reenlistment will be maintained in the appropriate unit file. The remark 'Not recommended for further service' on the DA Form 2-1 will be deleted per AR 640-2-1. When DA Form 2-1 is remade, deleted information will not be reentered on the new form.

b. Upon completion of the reviews prescribed above, the unit commander will inform the soldier that the bar to reenlistment was reviewed, and what action was taken.

c. Any time a bar to reenlistment is reviewed and not recommended for removal, the soldier will be reevaluated for possible REFRAD, discharge, or reassignment to the IRR, as appropriate, under pertinent administrative procedures. Upon completion of the first six month review, the unit commander will use a counseling statement (DA Form 4856, General

## Extract AR 140-111

Counseling Form) to inform the soldier that the bar has been reviewed and will remain in effect unless recommended for removal. The soldier will also be informed that upon completion of the second six month review, proceedings will be initiated leading to REFRAD, discharge, or reassignment to the IRR, as appropriate, unless the soldier has demonstrated that the bar should be removed. The counseling should

comply with the requirements of AR 135-178, paragraph 1-12, or AR 635-200, paragraph 1-18, as appropriate. In the event no progress has been made, the commander will consider REFRAD, discharge, or reassignment to the IRR, under the pertinent administrative procedures outlined in AR 135-178, AR 140-10, or AR 635-200, as applicable, without waiting for the next review to occur.

**Section V**  
**Bar to Reenlistment/Immediate Reenlistment or Extension**

**7-20. General**

This section prescribed policies and procedures to deny reenlistment/immediate reenlistment extensions, and the future entrance into the ARNGUS of substandard soldiers whose immediate discharge under administrative procedures is not warranted. However, service beyond ETS without appropriate improvement, is not in the best interest of the ARNGUS. Policies and procedures prescribed herein apply to the commander's bar to reenlistment, immediate reenlistment, or extension. Soldiers may not be reenlisted, immediately reenlisted or extended without the recommendation of the unit commander. If a soldier is not recommended for continued service, a BAR will be initiated under the provisions of this chapter unless the soldier possesses a disqualification that can be waived. If otherwise qualified, may not be arbitrarily denied reenlistment, immediate reenlistment or extension.

**7-21. Standards and guidelines for BAR to reenlistment, immediate reenlistment or extension**

a. Standards. Only soldiers of high moral character, personal competence, and demonstrated adaptability to the requirements of the professional soldier's moral code may be reenlisted, immediately reenlisted or extended. Soldiers who cannot or will not measure up to such standards, but whose discharge under proper administrative procedures is not now warranted, will have a BAR from further service under the provisions of this chapter. Even though a BAR has been initiated, a soldier can still be administratively discharged if it is The BAR is a non-punitive probationary device intended to serve notice that a soldier is not a candidate for reenlistment, immediate reenlistment or extension and may be discharged if the circumstances that led to the bar are not overcome.

b. Guidelines for use of a BAR.

(1) BAR procedures will not be used instead of discharge actions under this regulation.

(2) A BAR will not be initiated solely because a soldier refuses to reenlist, immediately reenlist or extend.

(3) A BAR will not be used instead of trial by courts-martial, nonjudicial punishment, or other administrative action.

(4) Disciplinary and administrative actions that do not result in discharge do not prevent initiation or continuation of a BAR.

(5) The fact that a soldier may be issued an honorable or general discharge for the current period of service does not prevent initiation of a BAR to deny the soldier later service in the ARNGUS.

(6) Honorable service for a number of years is considered in the evaluation of the soldier's service. However, it does not prohibit the initiation of a BAR if appropriate.

**7-22. Criteria**

A soldier's unfitness or unsuitability may show up soon after entry into the service, or only become apparent after many years of service. A soldier performing in a substandard manner may have been permitted to remain in the ARNGUS for a number of years. This should not stop a current commander from taking action under the provisions of this chapter. Commanders must evaluate the advisability and desirability of affording continued military service to soldiers of the following, or similar categories:

a. Untrainable soldiers. These soldiers will be identified as soon as possible with a view toward eliminating them from service. When discharge under administrative procedures is not warranted, action will be taken under this chapter to bar the soldier from further service with the ARNGUS. These soldiers are often identified by failure to achieve individual weapons qualifications; failure of the APFT; obtaining low evaluation results from Army education activities; failure to submit an approved family care plan; and failure to make satisfactory progress on Army Weight Control Program.

b. Unsuitable soldiers. These soldiers will be identified early in their military service with a view toward elimination from the service. When administrative discharge is not warranted, action will be taken under this chapter to bar the soldier from further service with the ARNGUS.

c. Soldiers against whom BARS are initiated often have written documents that disclose the recurrence of one or a combination of the following:

(1) Late for formations, details, or assigned duties.

(2) Unexcused absences and unsatisfactory participation.

(3) Loss of clothing and equipment.

(4) Substandard personal appearance.

(5) Substandard personal hygiene.

- (6) Recurrent nonjudicial punishment.
- (7) Recurrent sickness on drill days without medical justification.
- (8) Cannot follow orders; shirks; takes too much time; is recalcitrant.
- (9) Cannot or will not train for a job; apathetic; disinterested; avoids training.
- (10) Cannot adapt to military life; uncooperative; involved in frequent difficulties with fellow soldiers.
- (11) Failure to manage personal, marital, or family affairs. This includes failure to respond to duty requirements because of parenthood or custody of dependents (minor or adult) (AR 600-20, Chapter 5, Paragraph 5-5).
- (12) Causes trouble in civilian community.
- (13) Involved in immoral activities.
- (14) Personal behavior that brings discredit upon his/her unit and the ARNGUS.
- (15) Failure to achieve individual weapons qualification.
- (16) Effective 1 Oct 87; failure to pass the Army Physical Fitness Test. BAR to reenlistment is mandatory after second consecutive failure if separation processing is not initiated per Paragraph 8-26o and AR 135-178, Chapter 6.
- (17) Participation in the Army Weight Program (WCP) in order to meet body fat requirements of AR 600-9. A BAR to reenlistment is mandatory for soldiers who do not make satisfactory progress in the WCP after a period of 6 months, unless the responsible commander initiates separation processing per Paragraph 8-26m and Chapter 14, AR 135-178.
- (18) Removal for cause from NCOES courses. BAR to reenlistment is mandatory if separation processing is not initiated per Paragraph 8-26o and AR 135-78, Chapter 6.

### 7-23. Procedures

a. Any commander in a soldier's chain of command may prepare NGB Form 602-R (BAR to Reenlistment/Immediate Reenlistment or Extension Certificate), summarizing the basis for the action.

(1) A BAR normally should NOT be initiated against a soldier assigned to a unit for less than 90 days. When a BAR is initiated during this period, the commander's certificate will contain an explanation of the timing of the action.

(2) A BAR must be based on specific dates, places, times which can all be substantiated with back-up documents. It should be substantiated

by official remarks made at the time of each occurrence. All instances should be made a matter of record when a soldier performs unworthy acts.

(3) Normally, a BAR will NOT be initiated against a soldier during the last 90 days prior to ETS. However, some soldiers pending involuntary administrative separation may reach their ETS prior to the completion of separation action. Because they normally cannot be held past their ETS, it is in the State's best interest to process a BAR even though they are within 90 days prior to ETS.

(4) A BAR is initiated without regard to a soldier's ETS date (unless at ETS soldier will have at least 18 but less than 20 qualifying years; see Paragraph 7-23c(3) below).

(5) BARS should not be processed for soldiers pending involuntary administrative separation for which RE code 3 or 4 would be issued (see Paragraph 7-21b(3)).

b. NGB Form 602-R BAR will be prepared in original and two copies. Additional copies may be prepared when required by the State AG.

(1) Total service will be computed as of the ETS, not the date the BAR was prepared.

(2) The commander will refer the BAR certificate to the soldier concerned for a statement on his or her behalf, if the soldier so desires. The soldier will be allowed a period of 30 days for the preparation of a statement and collection of any documents and/or pertinent materials. An extension to this period may be granted by the soldier's unit commander.

c. Upon receipt of the comment of the soldier, or the soldier's refusal to comment, the certificate will be endorsed personally by each commander in the chain of command, and approved or disapproved by the appropriate authorities as shown in (1), (2) or (3) below.

(1) For soldiers with less than 10 years of qualifying service for retired pay at ETS, approval/disapproval authority is the first commander, LTC or above, in the soldier's normal chain of command. No delegation of authority is authorized.

(2) Soldiers with at least 10 but less than 18 years of qualifying service for retired pay at ETS, those with more than 20 years of service at ETS, and those when action is taken to extend the soldier to complete 20 years of service, the approval/disapproval authority is the first commander, COL or above, in the soldier's normal by chain of command. No delegation of authority is authorized.

(3) Soldiers, who upon ETS, will have at least

18 but less than 20 years of qualifying service, will be allowed to extend to the point where they attain 20 years and then be barred to reenlistment. These soldiers may be processed for separation before attaining 20 years: the intent is that soldiers will not be involuntarily separated with between 18 and 20 years of service without board action.

d. When the BAR has been approved, the soldier's unit commander will use a counseling statement to inform the soldier of the right to appeal within 15 days. The appeal will be forwarded through command channels, endorsed personally by each commander, and approved or disapproved within 30 days by the authorities shown below.

(1) Soldiers with less than 10 years of qualifying service for retired pay at ETS, the appeal approval/disapproval authority is the first commander, COL or above, in the soldier's normal chain of command.

(2) Soldiers with 10 or more years of qualifying service and those with more than 20 years for retired pay at ETS, the approval/disapproval authority is the State AG. Those with 18 or 19 years service will be extended to 20 years. (Appeal: None)

e. When NGB Form 602-R BAR has been approved by the appropriate authority, the custodian of the soldier's personnel records will:

(1) Place original in the soldier's MPRJ as a permanent document.

(2) Enter the remark "Not recommended for further service" in item 4 of the soldier's DA Form 2-1 (Personnel Qualification Record (Part II)).

(3) Give the soldier a copy.

f. An entry "Not recommended for further service" will be made on DA Form 1315 (Retention Data Card) or a localized approved substitute.

g. An approved BAR will be reviewed by the appropriate unit commander every 6 months (for M-Day soldiers) or 3 months (for AGR soldiers) after the date of approval, and 30 days before the soldier's scheduled departure from the unit or discharge from the service.

h. If, upon review, the commander feels the BAR should remain in effect, the custodian of the soldier's personnel record will be notified and will enter on the soldier's DA Form 2-1, "Bar to reenlistment, immediate reenlistment or extension reviewed; not recommended for removal (date)." The unit commander will make the same remark on DA Form 1315 and will notify the soldier by providing a reproduced copy

of NGB Form 602-R.

i. A recommendation to remove a BAR may be submitted at any time by the soldier's unit commander, if the soldier has proven worthy of retention in the ARNGUS.

(1) Recommendations to remove a BAR will be submitted in writing through the chain of command and will be endorsed personally by each commander.

(2) Approval to remove a BAR may be granted by the same authority that approved the BAR originally or, if the soldier has moved to another jurisdiction, by a comparable commander in that jurisdiction.

(3) The approved recommendation removing the BAR will be maintained in the appropriate unit file. NGB Form 602-R BAR will be removed and destroyed. The remark "Not recommended for further service" and any entry pertaining to "Bar to immediate reenlistment review; not recommended for removal (date)" will be deleted from DA Form 2-1, in accordance with AR 600-8-104 and NGR (AR) 600-8-104. The same remarks on the DA Form 1315 will be erased. The soldier concerned will be given a copy of the approved recommendation removing the BAR.

j. If at the time of the second 6 month (for M-Day) or 3 month (for AGR) review of a locally imposed BAR to reenlistment, the commander does not recommend that the BAR be removed, the commander will process the soldier for separation per chapter 8 of this regulation and the appropriate chapter(s) of AR 135-178. Processed for separation means that separation action will be initiated and processed through the chain of command to the separation authority for appropriate action. Compliance with AR 135-178, Paragraph 1-12 is mandatory. The unit and intermediate commanders will recommend separation or retention and the characterization of service to be awarded. See 7-23 (k) for special provisions for soldiers barred for APFT failure.

k. Processing for separation will be initiated after the first review for soldiers who receive a locally imposed BAR to reenlistment after the second failure of the APFT. Soldiers who receive a locally imposed BAR after the first APFT failure will be processed for separation after the second review.

#### 7-24. Discharge

NGB Form 22 (Report of Separation and Record of Service) of otherwise qualified soldiers, who are discharged with a BAR in

Extract NGR 600-200

effect, will be annotated "Bar to Reenlistment or Extension (dated) in effect on the date of discharge" in the remarks section, block 18.

Block 26, Reenlistment Eligibility, will be coded RE 3.

Chapter 1

1-1. Purpose

**The purpose of this regulation is to provide comprehensive guidance on Army National Guard strength maintenance (SM) activities, programs, policies, and procedures.**

1-2. Policy

The policy stated in this regulation is established by the Department of the Army (DA) and the National Guard Bureau (NGB). The Adjutants General (TAG) of each State will develop a SM program to accomplish their end strength mission.

1-3. Philosophy

This regulation represents a fundamental change in Army National Guard personnel procurement, attrition management and retention. The SM philosophy is one of total sales and service, committed to improving and maintaining personnel readiness. This philosophy consists of three major tenets; recruiting quality soldiers, retaining Military Occupational Specialty (MOS) qualified soldiers, and attrition management intended to reduce first term soldier losses. This "Oath to Reenlistment" philosophy is accomplished by combining MOS 79D and MOS 00E into one recruiting and retention force that maintains contact with the soldier throughout their military career. This philosophy eliminates specialization and builds teamwork that establishes a partnership with the chain of command. It also balances recruiting, retention and attrition management with the needs of the unit; increases personnel readiness by filling unit vacancies; and maintains qualified soldiers in the unit by reducing turnover in that unit and throughout the ARNG.

1-4. Equal Opportunity

The Army National Guard Strength Maintenance Program does not discriminate based on, race, color, national origin, religion, gender, or non-disqualifying handicap.

CHAPTER 2

STRENGTH MAINTENANCE ORGANIZATION

General

This chapter prescribes the policies and guidance for the responsibilities of State and unit personnel, structure, and organization of the Recruiting and Retention Force (RRF). Strength maintenance is a command responsibility with technical guidance and support provided by the RRF. Each command

is responsible to attain and maintain their strength maintenance goals and objectives.

SECTION I

Responsibilities

2-1. Chief, National Guard Bureau (CNGB).

The CNGB provides to each State:

- a. The personnel authorizations, policies, guidance and program missions to meet the ARNG personnel end strength and readiness requirements.
- b. National, ARNG-wide, advertising and publicity items and awareness support.
- c. Strength maintenance training through the National Guard Professional Education Center(Strength Maintenance Training Center), other TRADOC elements, and when appropriate, nationally contracted civilian training.
- d. Provide Initial Entry Training (IET) opportunities to newly accessed ARNG nonprior service soldiers
- e. Provide guidance and assistance to the State RRFs on ARNG Army Medical Department (AMEDD) SM matters.

2-2. State Adjutant General (TAG).

The State Adjutant General will--

- a. Ensure the development and implementation of a comprehensive State Strength Maintenance Program.
- b. Ensure compliance with personnel management policies outlined in this and other appropriate regulations.
- c. Ensure that subordinate elements adequately implement, actively support and maintain the Strength Maintenance Program.
- d. Establish fiscal year end strength missions for each organization within the State, based on the mission given by CNGB.
- e. Ensure all unit personnel involved with SM receive the necessary training, development, and supervision to effectively perform SM tasks.
- f. Ensure RRF personnel receive required training to perform SM duties.
- g. Ensure commander accountability in attaining and maintaining strength maintenance goals and objectives.

2-3. Commanders

Commanders at all levels will--

- a. Establish subordinate unit end strength missions.
- b. Achieve established end strength missions.
- c. Achieve attrition management goals.
- d. Implement and conduct comprehensive

## Extract NGR 601-2

SM programs using this regulation, State organizational regulations and policies.

e. Provide the personnel, administration, equipment, facilities, and other resource support to the Strength Maintenance Program as authorized and required by current policies and guidance.

f. Ensure all new soldiers without prior service receive pre-Initial Active Duty Training (IADT) training.

g. Encourage subordinate personnel to refer quality individuals (leads).

h. Ensure every soldier is counseled in accordance with this regulation and FM 22-101, and provided every reasonable opportunity to become qualified for continued service.

i. Ensure every qualified soldier who meets the criteria in NGR 600-200, chapter 7 (including disqualifications) is interviewed to determine career opportunities for which the soldier may be qualified and eligible.

j. Ensure every qualified soldier is given the opportunity for continued service and given the opportunity to compete for position vacancies to enhance personal and professional growth.

k. Ensure all soldiers are counseled on incentives, processed for those which they are eligible, and a follow-up system is implemented.

l. Ensure all commissioned, warrant and noncommissioned officers are periodically informed of current policies, procedures, responsibilities, and required actions for soldiers who do not attend training, and their responsibilities for those soldiers.

m. Ensure unsatisfactory participants who possess the potential for rehabilitation or who had extenuating circumstances that led to being declared unsatisfactory participants, are not summarily separated.

n. Ensure soldiers defined in AR 135-178 and NGR 600-200 as untrainable, unsuitable, or who cannot or will not be qualified and immediately available for mobilization, are barred from reenlisting, extending or immediately reenlisting. Soldiers with temporary problems preventing their immediate response to an active duty call may be qualified for transfer to the Inactive National Guard (ING) IAW NGR 614-1.

o. Ensure soldiers who are barred from reenlisting IAW NGR 600-200, chapter 7, or flagged IAW AR 600-8-2 are counseled on criteria for removal of the bar or flag.

### 2-4. Command Sergeants Major (CSM).

Each Command Sergeant Major will--

a. Emphasize SM responsibilities to First Sergeants, first line leaders, and others in the NCO

support channel, providing guidance where necessary.

b. Ensure that the Noncommissioned Officer Development Program (NCODP) and leadership training includes NCO and First Line Leader (FLL) responsibilities in SM.

c. Make SM a prime point of interest during all unit visits and inspections.

d. Advise the commander on all actions and events that affect SM.

### 2-5. First Sergeants (1SGs)

The First Sergeant is the focal point for all NCO actions in a unit. His/her perception of SM, as the unit trainer, is vital to unit strength. First Sergeants will--

a. Become involved in the problem solving process when a problem cannot be solved by subordinate NCOs.

b. Be responsible for the execution of the unit attrition management program.

c. Ensure interviews are being conducted IAW chapter 4 of this regulation.

d. Ensure the unit sponsorship program is implemented.

e. Ensure all soldiers are informed of the unit plans and programs.

f. Include FLL and other SM training in NCODP.

g. Advise the commander on all actions and events that affect SM.

h. Ensure contact is maintained with unit members transferred to the ING for the purpose of bringing them back to active ARNG participation.

i. Monitor "Oath to Reenlistment" for each soldier.

### 2-6. First line leaders

FLLs are key individuals in the SM success of any organization. They are the most important and influential leaders on individual soldier actions and decisions. FLLs will--

a. Know their soldiers, their soldiers' family status, civilian occupations, ETS dates, and other information affecting their soldiers' careers and duty performance.

b. Commit themselves to training and assisting their soldiers in their career development.

c. Interview their soldiers to include personnel transferred to the ING.

d. Be alert for potential problem creating situations for their soldiers, (e.g., training requirements that might have a negative impact on employment, family considerations) and take proactive measures to reduce or eliminate any adverse impact.

e. Assume personal responsibility for the soldiers in their squads, sections, and teams.

f. Be accountable for the attendance of all subordinate personnel at all prescribed training. This includes making personal contact when subordinates are absent (unexcused) from training.

g. Be responsible for newly assigned soldiers who should be integrated into their squad, section, or team in a timely manner using the unit sponsorship program.

## **Appendix H Strength Maintenance Interview and Counseling Program**

### **H-1. Introduction**

Good selling and interview techniques are critical to the success of a R&R NCO.

### **Section I**

#### **H-2. Procurement Interviews**

The procurement interview is used to sell the prospect on enlisting in the ARNG. There are several other situations that may be called interviews, such as meeting with COIs, VIPs, media contacts, and school officials. Proper sales interview techniques can be easily adapted to any interview situation.

### **Section II**

#### **H-3. Attrition Management/Retention Interviews and Counseling**

Attrition management/retention interviews are required to determine eligibility, desire, and motivation to extend enlistment as well as determine any problems which might affect extensions of enlistment. Commanders, First Sergeants, FLLs and R&R NCOs will ensure that all ARNG soldiers, included ING members, are periodically interviewed and counseled. These leaders must research, develop, and practice techniques and methods for interviewing that will help satisfy and retain qualified soldiers for longer periods of service. These interviews have been labeled only to convey several important events found common to most ARNG soldiers. The types of attrition management/retention interviews and counseling:

##### **a. Orientation Counseling**

These interviews provide information to soldiers who are new to the unit. They acquire information that will be useful in future interviews such as the goals, aspirations, expectations, wants, and desires that the soldier wants the ARNG to fulfill. FLLs should conduct an orientation interview as part of the sponsorship program immediately after a soldier reports to the first unit training assembly, and upon the soldier's return from IET. This type of interview provides an opportunity to identify problems, ensure that personnel records are up to date, clothing is correct, incentive forms are prepared, and the soldier is informed of all training dates.

##### **b. Career Development Counseling**

These are a combination of performance counseling sessions IAW FM 22-101. Besides personal and performance discussions, the

soldier's eligibility for continued service and advancement should be discussed periodically. These interviews will lead to extension interviews. The soldier must be prepared to meet the criteria for extension and other personnel actions. Important topics for these discussions are the soldier's opportunities and qualifications for advancement, training, education, and other items important to the soldier. When not otherwise required, these interviews should be conducted annually as a minimum. Interview results and points covered must be recorded IAW appropriate publications, i.e., NCOER counseling record, the ARNG NCO handbook.

##### **c. Family Interviews**

(1) Dedicated soldiers may receive pressure from their families to leave the ARNG. Interviews with the soldier and the family may ease or eliminate this pressure. When provided accurate information on value, requirements, necessity of ARNG service, the benefits to be gained, and the importance of soldiers' contributions, many nonsupportive families will become active supporters of the ARNG. Commanders will ensure these interviews are conducted, when appropriate, after the member joins and annually thereafter.

(2) Unit sponsored family activities can enhance this support and also provide a forum for discussion to reinforce these points. Family support is critical to retention.

##### **d. Employer Interviews**

Interviews between an officer or NCO and the soldier's employer can resolve or diminish an employer conflict. Advance knowledge of training schedules and requirements, plus a discussion of the ARNG mission, will help the employer gain a better understanding, and often become more sympathetic toward the employee's military commitment. The principal responsibility for employer interviews lies with the soldier and the soldier's unit. Whenever difficulty is encountered, the unit may ask for assistance from the recruiting and retention NCO and national or State Committees for Employer Support of the Guard and Reserve (ESGR).

##### **e. Extension Interviews**

Everyone involved in the process of retaining quality soldiers must be aware that a few extension interviews cannot overcome the absence of the other types of interviews discussed above. These interviews are conducted toward the end of the enlistment period. They focus on the soldiers qualifications for extension, options, goals, decisions, and available incentives.

##### **f. Unscheduled Interviews**

## Extract NGR 601-2

(1) Unexpected problems will often cause someone to contact a soldier at other than a predicted time per the interview schedule. Unit leaders must be constantly aware of their soldiers attitudes and be alert for indications and trends that will affect the soldier's decision to continue their service.

(2) Every commander, FLL and the NCO support channel must be involved in the attrition management effort. They must be prepared to take prompt action to resolve any real problems or provide information and assistance to overcome real or perceived problems.

## Extract USARC Regulation 140-6

B. Requirements for Nominating Soldiers for the Secretary of the Army USAR RNCO of the Year Award

C. Requesting and Issuing Reenlistment Bonus Control Numbers

D. Grounds and Criteria for Immediate Relief from RNCO/IRTNCO Duties

E. Processing Procedures for Relief and Reassignment of RNCOs/IRTNCOs

F. Employer Support of the Guard and Reserve

Glossary

### **Section I**

#### **Abbreviations**

#### **Section II**

#### **Terms**

## **Chapter 1**

### **Retention and Transition Program**

#### **Overview**

#### **Section I**

#### **General Overview**

##### **1-1. Purpose**

This regulation provides policy and guidance for conduct of the Retention and Transition Program. It describes performance objectives, provides guidance, standardizes functions, fixes responsibilities, describes reporting requirements, and outlines procedures for Major Subordinate Commands (MSCs) to execute the Retention and Transition Program.

##### **1-2. References**

Required and related references are listed in appendix A.

##### **1-3. Explanation of abbreviations and terms**

Abbreviations and special terms used in this regulation are explained in the glossary.

##### **1-4. Responsibilities**

The USARC HQs, MSCs and all subordinate units will perform responsibilities as directed throughout this regulation.

##### **1-5. Objectives**

a. The objective of the Retention and Transition Program is to maintain and improve the personnel readiness of USARC units through retention and transition of qualified soldiers. Retention and transition mission accomplishment contributes to personnel readiness by retaining and transitioning qualified soldiers in units, and thereby positively affecting the number of assigned and available trained soldiers at all levels.

b. Specific quantifiable objectives of the Retention

and Transition Program are:

- (1) Meet retention, transition and TWO candidate objectives.
- (2) Retain assigned soldiers.
- (3) Achieve readiness standards consistent with tiered resourcing.

#### **1-6. Definition**

Retention is the sum of *leadership* actions that create positive training environment and influence soldiers to continue serving in the USAR, while enhancing unit personnel readiness.

### **Section II**

#### **Retention Functions**

##### **1-7. USARC Responsibilities**

The Retention and Transition Division (RTD) will--

- a. Provide retention and transition guidance.
- b. Ensure ongoing command emphasis on MSC progress in attaining retention and transition mission JAW chapter 2 of this regulation.
- c. Coordinate and communicate with other area commands and higher headquarters on all retention and transition issues.
- d. Develop and monitor the Commanding General, USARC (CG, USARC) announced missions to subordinate commands IAW chapter 2 of this regulation.
- e. Review monthly data on losses, gains, and end strength with the chain of command.
- f. Program, distribute, and monitor retention and transition funding.
- g. Develop and monitor the Retention and Transition Awareness (see para 3-26) and Awards (see para 3-23) Programs.
- h. Develop and monitor the USAR Sponsorship Program (see para 3-2).
- i. Provide or coordinate training for retention and transition personnel on retention and transition programs, automated systems, and other retention and transition functions as necessary.
- j. Review and approve MSC retention and transition plans.
- k. Conduct annual visits to MSCs to validate retention and transition program execution. All USARC visits are prioritized based on current readiness indicators, command priorities, and other critical areas.
  - (1) As a minimum, USARC RTD will evaluate the following areas:
    - (a) Execution of retention and transition training plan.
    - (b) Documentation and follow-up by retention and transition personnel identifying areas requiring command emphasis or actions.
    - (c) Use of retention and transition personnel.
    - (d) Use of retention and transition funds.
    - (e) Use of personnel data systems (i.e., Total Army Personnel Database-Reserve (TAPDB-R), Center Level Applications Software (CLAS)/Regional Level Applications Software (RLAS), United States Army Reserve-Recruit Quota System (USAR-REQUEST) and

## Extract USARC Regulation 140-6

Reserve Component Management System based retention reports).

(f) Effectiveness of incentives and education programs.

(g) Use of the Retention and Transition Awareness and Awards Programs.

## STUDENT HANDOUT 3

---

**This student  
Handout  
Contains**

This student handout (SH-3-2 thru SH-3-6) provides you a shell of the visual aids in this lesson along with a space for taking notes.

---

**Suggested  
Use**

You should use this handout to help take accurate and pertinent notes during the lesson.

Subsequent to the lesson, you should review your notes to prepare for the lesson examination.

---









